

Vermont Student Development Fund
Summary Financial Statements (Unaudited)
Three and Twelve Months ending 6/30/2017

In \$1,000's

Balance Sheet as of:

6/30/16 3/31/17 6/30/17

Assets

Cash and equivalents

	\$	1,757	\$	1,292	\$	1,356
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		3,157		4,075		5,300
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		290		-		-
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		<u>5,204</u>		<u>5,367</u>		<u>6,656</u>
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Accrued interest

Investments (at market)

		4,396		5,178		5,215
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		<u>4,396</u>		<u>5,178</u>		<u>5,215</u>
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Other assets

		1,746		1		-
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Total assets

	\$	<u>11,346</u>	\$	<u>10,546</u>	\$	<u>11,871</u>
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Liabilities and net position

Liabilities

		6,614		5,242		5,914
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		-		1		565
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		<u>6,614</u>		<u>5,243</u>		<u>6,479</u>
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Net position

		4,732		5,303		5,392
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Total liabilities and net position

	\$	<u>11,346</u>	\$	<u>10,546</u>	\$	<u>11,871</u>
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Vermont Student Development Fund
Summary Financial Statements (Unaudited)
Three and Twelve Months ending 6/30/2017

In \$1,000's

	12 mo end <u>6/30/16</u>	Qtr end <u>6/30/17</u>	12 mo end <u>6/30/17</u>
Income statement for the three/nine months ending:			
<u>Revenues</u>			
Interest and dividends	\$ 105	\$ (25)	\$ 71
Realized gain(loss) on investments	14	32	425
Unrealized gain(loss) on investments	(118)	79	19
Federal and State scholarship funding	2,337	88	2,654
Other gifts and contributions	3,619	60	3,178
Total revenues	<u>5,957</u>	<u>234</u>	<u>6,347</u>
<u>Expenses</u>			
Scholarship disbursements	5,978	145	5,687
Net surplus(deficit) for period	<u>(21)</u>	<u>89</u>	<u>660</u>
Net position, beginning of period	4,753	5,303	4,732
Net position, end of period	<u>\$ 4,732</u>	<u>\$ 5,392</u>	<u>\$ 5,392</u>

Notes:

- 1 VSDF is a component unit of Vermont Student Assistance Corporation (VSAC). The financial statements of VSAC are audited for the years ending 6/30/16 and 6/30/17. While VSDF is included within the scope of this annual audit a separate opinion is not issued for it; therefore these statements should be considered unaudited. All interim period statements presented are unaudited.
- 2 Investments are presented at cost adjusted for unrealized gains or losses.
- 3 Deferred revenues represent scholarship funding received which has not been disbursed to students. Generally VSDF scholarship revenues are recognized as awards to students are disbursed, not at the time contributions/donations are received from funding agencies and donors.

Vermont Student Development Fund
Cash and Investment Summary (Unaudited)

In \$1,000's

As of:	<u>6/30/16</u>	<u>3/31/17</u>	<u>6/30/17</u>
Scholarship checking - Keybank	\$ 1,757	\$ 1,292	\$ 1,356
Scholarship money market - Keybank	3,157	4,075	5,300
Total non-endowment cash	<u>4,914</u>	<u>5,367</u>	<u>6,656</u>
VSDF permanent endowment - TD Wealth			
Cash	290	-	-
Equity investments	2,947	3,266	3,127
Fixed income investments	1,449	1,912	2,088
Total endowment	<u>4,686</u>	<u>5,178</u>	<u>5,215</u>
Total cash and investments	<u>9,600</u>	<u>10,545</u>	<u>11,871</u>
Other assets - receivables and pledges	1,746	1	-
Total VSDF assets	<u>\$ 11,346</u>	<u>\$ 10,546</u>	<u>\$ 11,871</u>

Notes:

- 1 VSDF maintains funds received for annual scholarships and for termed endowments primarily as cash or money markets, due to the relative immediacy of their use.
- 2 VSDF maintains funds and investments associated with its permanent endowment program in one investment account. Total annual permitted use is calculated and approved once a year. Cash needed to fund scholarship disbursements are transferred to checking as needed. The asset investment allocation for the periods presented and the allocation recommended per VSDF's investment policy are as follows:

Asset allocation - VSDF endowment investments

Cash	6.2%	0.0%	0.0%
Equity investments	62.9%	63.1%	60.0%
Fixed income investments	30.9%	36.9%	40.0%
	<u>100.0%</u>	<u>100.0%</u>	<u>100.0%</u>

VSDF Investment Policy Allocation

	<u>Range</u>	<u>Target</u>
Cash	0-5%	1%
Equity investments	55-65%	60%
Fixed income investments	35-45%	39%