Career Search: Finding the Right Fit

College & Career Pathways
Bennington College
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Today’s Presenters

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Executive Director

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Economic & Labor Market Information Division Assistant Director
How many...

- ...know what career you might pursue someday?
- ...are considering different careers?
- ...have no idea what careers to consider?

Jobs vs. Careers

- A job is work you perform to earn money.
- A career is a long-term professional journey.
Skills

Build transferable skills within the 4Cs:

- Communication
- Collaboration
- Critical Thinking
- Creativity

Interests

Identify your interests by completing a survey:
RIASEC

• Realistic
• Investigative
• Artistic
• Social
• Enterprising
• Conventional

Results

<table>
<thead>
<tr>
<th></th>
<th>Realistic</th>
<th>Investigative</th>
<th>Artistic</th>
<th>Social</th>
<th>Enterprising</th>
<th>Conventional</th>
</tr>
</thead>
<tbody>
<tr>
<td>Score</td>
<td>7</td>
<td>23</td>
<td>28</td>
<td>36</td>
<td>21</td>
<td>8</td>
</tr>
</tbody>
</table>

MY NEXT MOVE
Would you rather?
Occupational Projections

- Estimating the demand for occupations over the next decade
- Includes estimates for over 500 Vermont occupations

Electrical Power-Line Installers & Repairers

- 2020 Employment: 361
- 2030 Employment: 367
- Annual percent change (compounded): 0.2%
- Annual projected job openings (due to change & separation): 32

Wage Estimates

- Mean, Median and quartile wage estimates
- Includes estimates for over 500 Vermont occupations

<table>
<thead>
<tr>
<th>Percentile</th>
<th>Hourly</th>
<th>Yearly</th>
</tr>
</thead>
<tbody>
<tr>
<td>10%</td>
<td>$29.98</td>
<td>$62,350</td>
</tr>
<tr>
<td>25%</td>
<td>$37.60</td>
<td>$78,210</td>
</tr>
<tr>
<td>Median</td>
<td>$47.26</td>
<td>$98,290</td>
</tr>
<tr>
<td>75%</td>
<td>$47.62</td>
<td>$99,040</td>
</tr>
<tr>
<td>90%</td>
<td>$50.19</td>
<td>$104,400</td>
</tr>
</tbody>
</table>
**Education & Experience**

**Forms of Education**
- College, technical training, online certifications, apprenticeships, on-the-job training. Anything that expands your skills.
- Jobs requiring higher levels of education (greater specialization) tend to have higher wages.
- Jobs that involve higher levels of risk tend to have higher wages.

**Electrical Power-Line Installers & Repairers**
- Typical Education needed for entry
  High school diploma or equivalent
- Work experience in a related occupation
  None
- Typical on-the-job training needed to attain competency
  Long-term on-the-job-training

Based on BLS Education and Training Classifications

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**Employer’s Hierarchy of Needs™**

**Level I**
- Work well with others
- Follow instructions
- Show up on time & ready to work

**Level II**
- Basic level of competency – 3 R's
  - Reading
  - Writing
  - Arithmetic
- Good technical skills & problem solving
- Demonstrate responsibility
- Show initiative

**Level III**
- Expertise in specialized skills
- Advanced technical skills & competency – certificates and degrees

Skills ➔ Wages
Vermont Jobs

VERMONT’S MOST PROMISING JOBS

Each job listed here pays above the state median wage ($22.56/hour) and is projected to have at least 300 openings in the state between 2020-2030. Although we cannot predict the exact jobs of the future, we know the skills in demand today will have long-lasting value.

promising VERMONT careers

Do you like to observe, learn, analyze, and solve problems?

<table>
<thead>
<tr>
<th>Job Title</th>
<th>Median Annual Income</th>
<th>Education Required</th>
<th>Certifications/Licenses Required</th>
</tr>
</thead>
<tbody>
<tr>
<td>Computer Systems Specialists</td>
<td>$57,000</td>
<td>Bachelor’s degree</td>
<td>-</td>
</tr>
<tr>
<td>Management Trainees</td>
<td>$46,000</td>
<td>Bachelor's degree</td>
<td>-</td>
</tr>
<tr>
<td>Computer/Network Analysts</td>
<td>$55,600</td>
<td>Bachelor’s degree</td>
<td>-</td>
</tr>
<tr>
<td>Software Developers &amp; Testers</td>
<td>$55,700</td>
<td>Bachelor’s degree</td>
<td>-</td>
</tr>
<tr>
<td>Computer Systems Administrators</td>
<td>$56,600</td>
<td>Bachelor’s degree</td>
<td>-</td>
</tr>
<tr>
<td>Clinical Laboratory Technologists</td>
<td>$58,300</td>
<td>Bachelor’s degree</td>
<td>-</td>
</tr>
<tr>
<td>Home Health Aides</td>
<td>$36,500</td>
<td>High School Diploma</td>
<td>-</td>
</tr>
<tr>
<td>Personal Services Managers</td>
<td>$75,000</td>
<td>Bachelor’s degree</td>
<td>-</td>
</tr>
</tbody>
</table>

Do you like to work with people and use your creativity to guide or persuade?

<table>
<thead>
<tr>
<th>Job Title</th>
<th>Median Annual Income</th>
<th>Education Required</th>
<th>Certifications/Licenses Required</th>
</tr>
</thead>
<tbody>
<tr>
<td>Sales Representatives - General &amp; Sales Support</td>
<td>$53,000</td>
<td>High School Diploma</td>
<td>-</td>
</tr>
<tr>
<td>Fitness Trainers</td>
<td>$48,000</td>
<td>High School Diploma</td>
<td>-</td>
</tr>
<tr>
<td>Photographers</td>
<td>$70,000</td>
<td>High School Diploma</td>
<td>-</td>
</tr>
<tr>
<td>IT Professional (Open Positions)</td>
<td>$72,000</td>
<td>Bachelor’s degree</td>
<td>-</td>
</tr>
<tr>
<td>Substance Abuse &amp; Mental Health Counselors</td>
<td>$47,000</td>
<td>Bachelor’s degree</td>
<td>-</td>
</tr>
<tr>
<td>Child Family &amp; School Social Workers</td>
<td>$46,000</td>
<td>Bachelor’s degree</td>
<td>-</td>
</tr>
<tr>
<td>Librarians &amp; Archivists</td>
<td>$46,000</td>
<td>Bachelor’s degree</td>
<td>-</td>
</tr>
<tr>
<td>Nuclear Medicine Technicians</td>
<td>$55,600</td>
<td>Bachelor’s degree</td>
<td>-</td>
</tr>
<tr>
<td>Public Relations Specialists</td>
<td>$50,000</td>
<td>Bachelor’s degree</td>
<td>-</td>
</tr>
<tr>
<td>Dining Room Attendants</td>
<td>$34,000</td>
<td>High School Diploma</td>
<td>-</td>
</tr>
<tr>
<td>Financial Services Sales Agents</td>
<td>$50,000</td>
<td>Bachelor’s degree</td>
<td>-</td>
</tr>
<tr>
<td>Chef Chefs</td>
<td>$34,000</td>
<td>Bachelor’s degree</td>
<td>-</td>
</tr>
<tr>
<td>School Nurse</td>
<td>$50,000</td>
<td>Bachelor’s degree</td>
<td>-</td>
</tr>
<tr>
<td>Substance Abuse &amp; Mental Health Counselors</td>
<td>$47,000</td>
<td>Bachelor’s degree</td>
<td>-</td>
</tr>
<tr>
<td>Geriatric Social Workers</td>
<td>$45,000</td>
<td>Bachelor’s degree</td>
<td>-</td>
</tr>
</tbody>
</table>

Note: Education that earning a short-term certificate or certificate could be a good first step to earning a bachelor's degree.
Vermont Jobs

Wondering where to start? Consider the four jobs bolded below, which are projected to have the greatest number of openings in the years ahead.

Remember: wages are based on experience, education, and skills. If you are new to a job or have minimum education requirements, starting pay may be lower.

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### Vermont Jobs Table

<table>
<thead>
<tr>
<th>Job Title</th>
<th>Education</th>
<th>Starting Wage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Accountant</td>
<td>High School</td>
<td>$30,000</td>
</tr>
<tr>
<td>Chef</td>
<td>High School</td>
<td>$35,000</td>
</tr>
<tr>
<td>Electrician</td>
<td>Registered Apprenticeship</td>
<td>$40,000</td>
</tr>
<tr>
<td>Engineer</td>
<td>Bachelor's degree</td>
<td>$50,000</td>
</tr>
</tbody>
</table>

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Connecting Interests

- Put a ⭐ next to a job on the list you are already interested in.
- Circle a job on the list you are interested in learning more about.

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For career support and jobseeker resources, contact the Vermont Department of Labor:

802-828-4394 • labor.vermont.gov/jobs

To learn more about these jobs and the education and training programs that lead to them:

MyFutureVT.org
Resources

Ask an Expert

- Parents/Guardians, neighbor or friend
- Teachers
- School Counselors
- Work-based Learning Coordinator

Keep Exploring

- O*Net Interest Profiler Results
- VSAC College & Career Planning videos

Q&A

“My internship really opened my eyes to what I want to do and how I can get there.

- TIPS STUDENT INTERN