



# **Career Search: Finding the Right Fit**



**College & Career Pathways  
Landmark College  
March 17, 2026**

# Today's Presenters

**Kathi Terami**

Executive Director



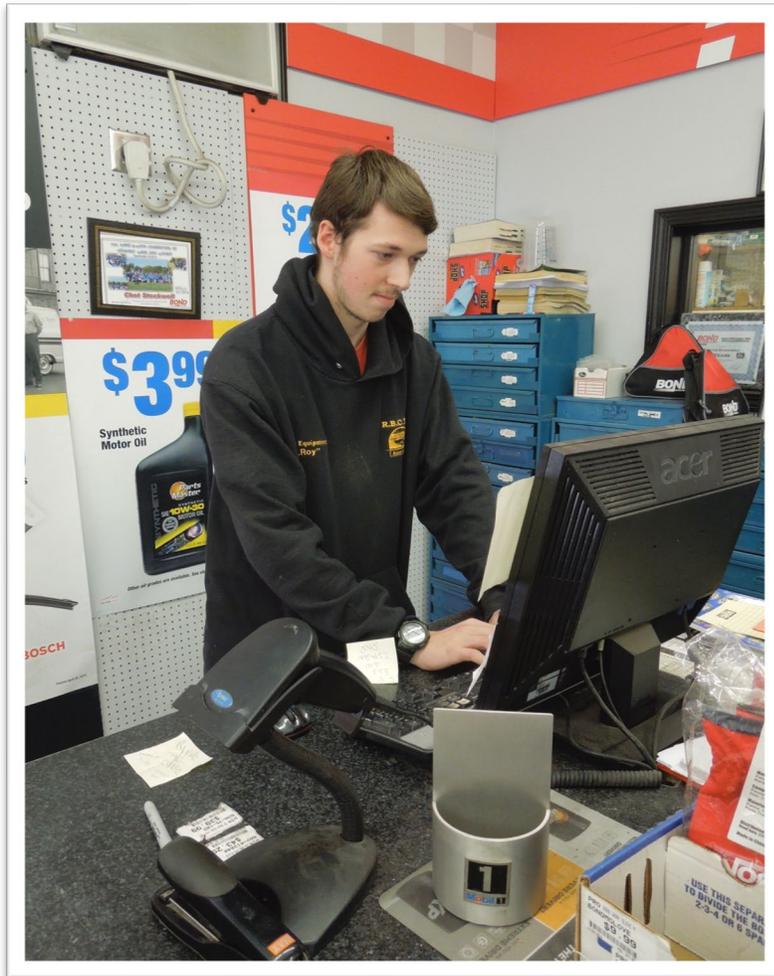
**Kevin Stapleton**

Economic & Labor Market Information Division

Assistant Director



# How many...



...know what career field you **might pursue** someday?

...are considering **different** career fields?

...have **no idea** what career fields to consider?



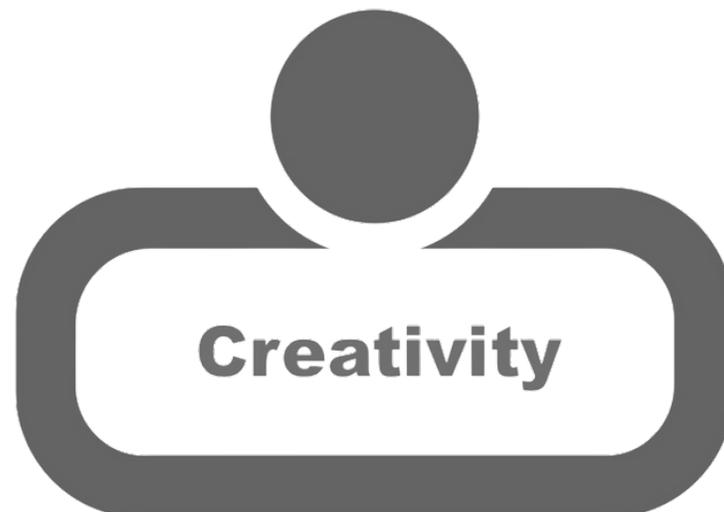
# Jobs vs. Careers

- ✎ A **job** is work you perform to earn money.
- ✎ A **career** is a long-term professional journey.



# Skills

Build transferable **skills** within the 4Cs:



# Interests

Identify your **interests** by completing a survey:

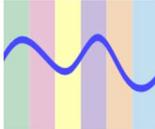
## o\*net® interest profiler

**Welcome to the O\*NET Interest Profiler!**

Discover your work-related interests and explore career options that are a good fit for you.

The process is super easy, but take your time... the results can help guide your future!

**Here's how it works:**

-  Think about how much you'd like to do various activities if they were part of your job.
-  See what your answers reveal about your work interests.
-  Explore a list of careers matching your interest profile.

**Have fun learning and exploring!**

[I have a profile](#) [Get started →](#)



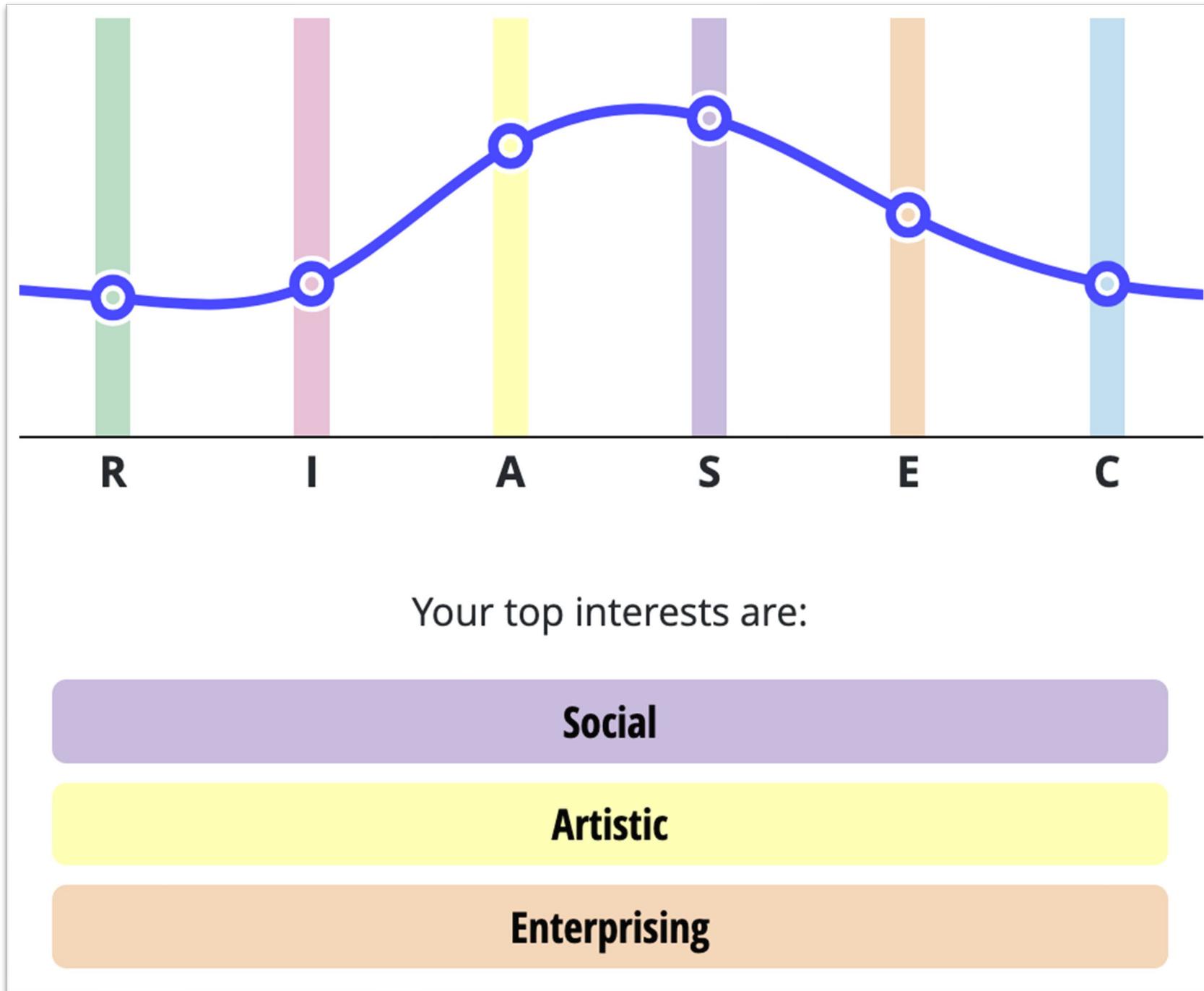
# RIASEC

## MY NEXT MOVE

- **Realistic** (Doers)
- **Investigative** (Thinkers)
- **Artistic** (Creators)
- **Social** (Helpers)
- **Enterprising** (Persuaders)
- **Conventional** (Organizers)



# Results - Kathi



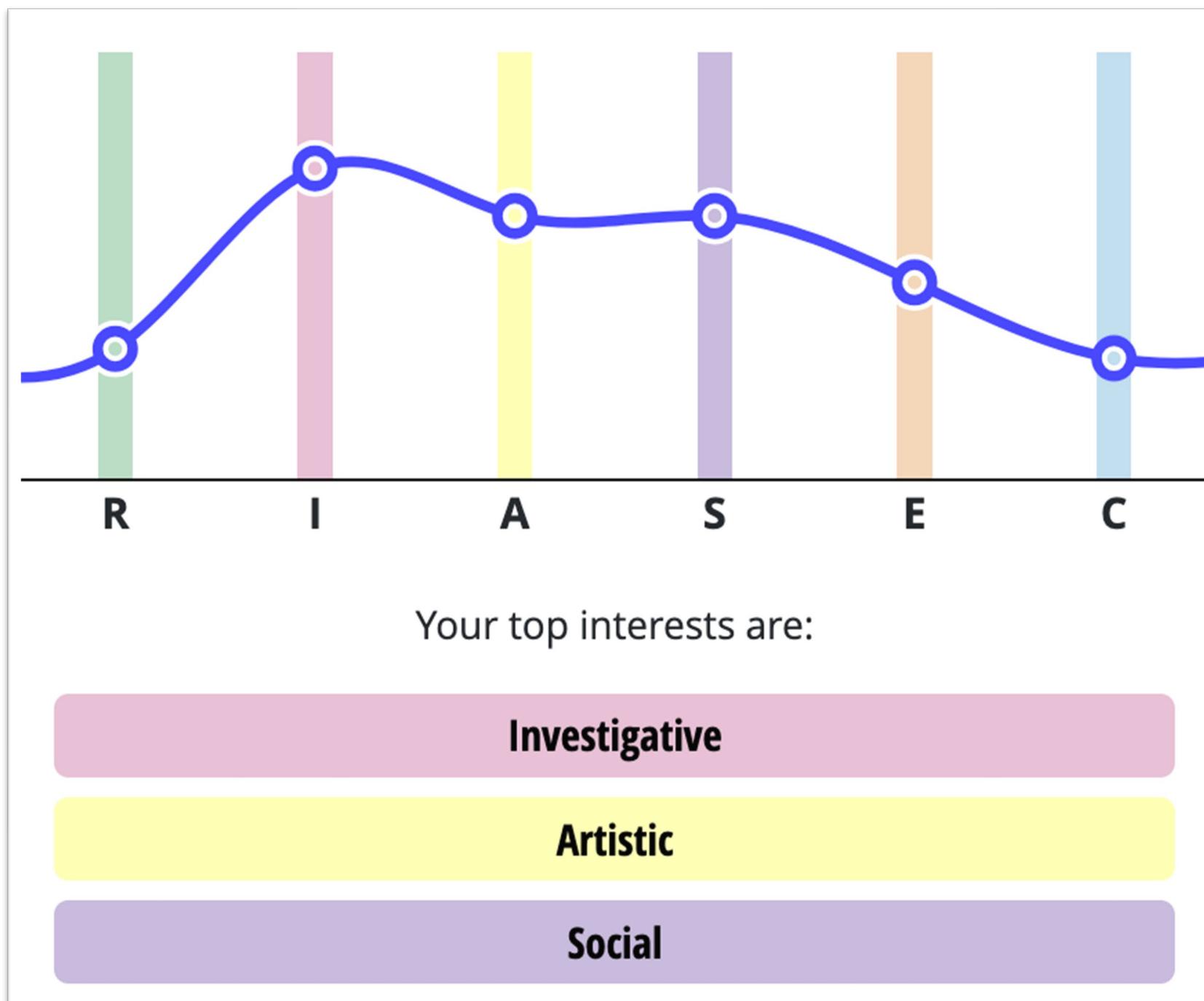
# RIASEC

## MY NEXT MOVE

- **Realistic** (Doers)
- **Investigative** (Thinkers)
- **Artistic** (Creators)
- **Social** (Helpers)
- **Enterprising** (Persuaders)
- **Conventional** (Organizers)



# Results - Kevin



# Occupations

Connect your  
interests with  
occupations:

o*net® interest profiler <span>?</span>			
<b>Training &amp; Development Specialists</b>	 Okay fit	 Bright outlook	 \$ \$65,850
<b>Writers &amp; Authors</b>	 Okay fit	 Average outlook	 \$ \$72,270
<b>Community Health Workers</b>	 Okay fit	 Bright outlook	 \$ \$51,030
<b>Producers &amp; Directors</b>	 Okay fit	 Bright outlook	 \$\$\$ \$83,480
<b>Poets, Lyricists &amp; Creative Writers</b>	 Okay fit	 Average outlook	 \$ \$72,270



**Would  
you  
rather?**

# Occupational Projections

- Estimating the demand for occupations over the next decade
- Includes estimates for over 500 Vermont occupations

## Electrical Power-Line Installers & Repairers

2022 Employment	345
2032 Employment	349
Annual percent change (compounded)	0.1%
Annual projected job openings (due to change & separation)	26

# Wage Estimates

- Mean, median and quartile wage estimates
- Includes estimates for over 500 Vermont occupations

## Electrical Power-Line Installers & Repairers

Percentile	Hourly	Yearly
10%	\$38.07	\$79,190
25%	\$39.54	\$82,230
<b>Median</b>	<b>\$49.59</b>	<b>\$103,140</b>
75%	\$50.37	\$104,769
90%	\$51.14	\$106,380
<i>Average</i>	<i>\$46.28</i>	<i>\$96,262</i>

# Education & Experience

## Forms of Education

- College, technical training, online certifications, apprenticeships, on-the-job training - anything that expands your skills.
- Jobs requiring higher levels of education (greater specialization) tend to have higher wages.
- Jobs that involve higher levels of risk tend to have higher wages.

## Electrical Power-Line Installers & Repairers

- Typical Education needed for entry  
High school diploma or equivalent
- Work experience in a related occupation  
None
- Typical on-the-job training needed to attain competency  
Long-term on-the-job-training

Based on BLS Education and Training Classifications

# Occupational Projections

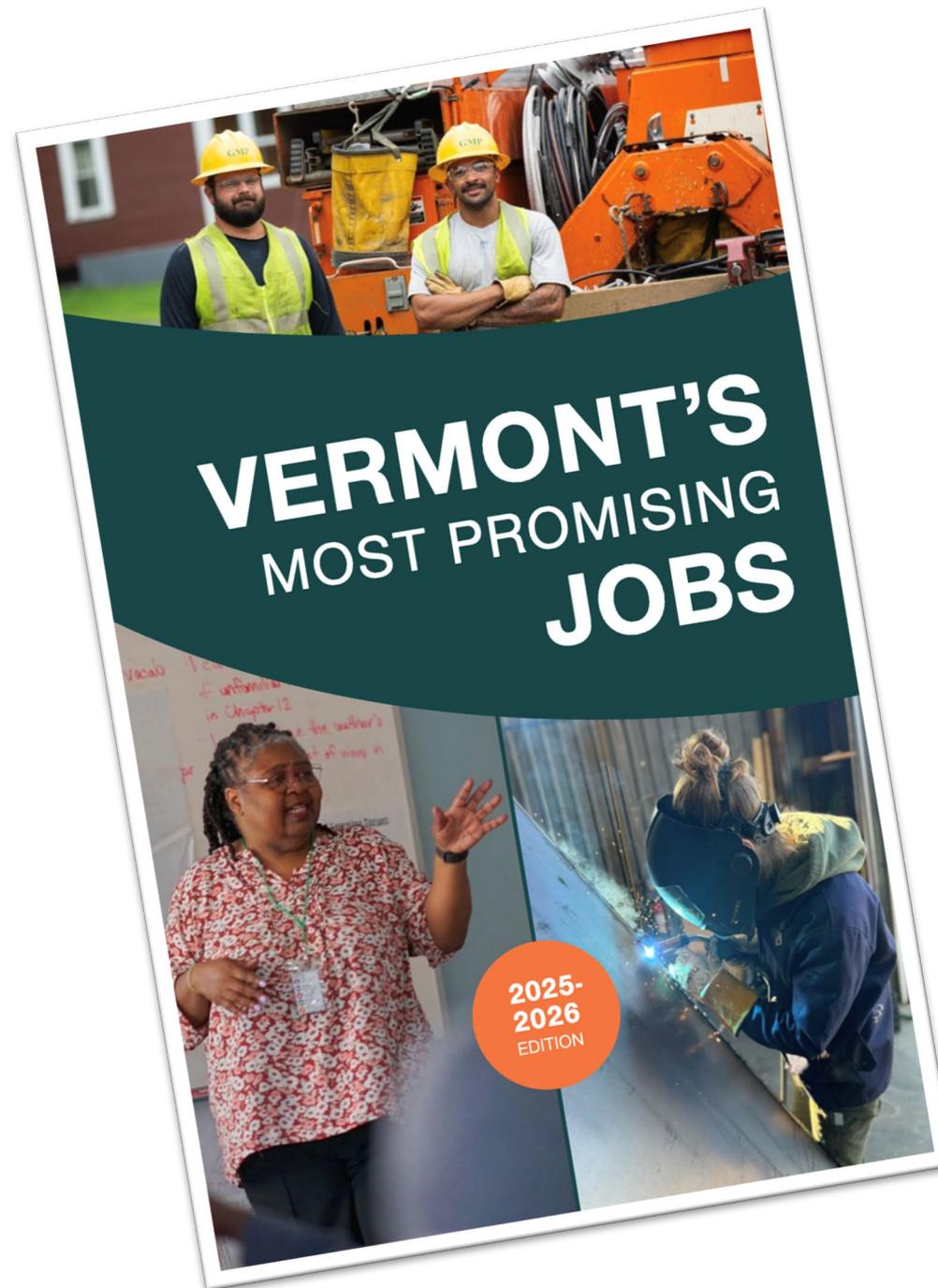
## Diagnostic Medical Sonographer

		Percentile	Hourly	Yearly
2022 Employment	111	10%	\$ 36.94	\$ 76,840
2032 Employment	131	25%	\$ 41.40	\$ 86,110
Annual percent change	1.7%	<b>Median</b>	<b>\$ 48.86</b>	<b>\$ 101,630</b>
Annual projected job openings	8	75%	\$ 54.50	\$ 113,360
		90%	\$ 59.94	\$ 124,670

# Employer's Hierarchy of Needs™



# Vermont Jobs



# VERMONT'S MOST PROMISING JOBS

Each job listed here is projected to pay a median wage above \$30/hour and to have at least 300 openings in the state between 2022-2032. Skills in demand today have long-lasting value and are tools you can take into future jobs.

Do you like to **work with people** and **use your creativity** to guide or persuade?

Do you like **working with your hands** or **with machines** to make, fix, or build things?

	10-Year Projected Openings	Minimum Education Needed for Entry	Median Wage (hourly/yearly)
Sales Representatives - Goods & Services	3,750	High School + Training	\$37/\$77,846
Fitness Trainers	2,290	High School + Training	\$34/\$69,901
Insurance Sales Agents	1,150	High School + Training	\$32/\$66,781
Real Estate Brokers	390	High School + Training	\$41/\$86,254
<b>K-12 Teachers, incl. Special Ed. &amp; CTE</b>	<b>7,460</b>	<b>Bachelor's degree</b>	<b>na/\$67,717</b>
Human Resources Specialists	1,390	Bachelor's degree	\$35/\$71,871
Public Relations Specialists	1,210	Bachelor's degree	\$30/\$61,847
Editors, Writers & Authors	1,100	Bachelor's degree	\$36/\$75,010
Clergy	1,020	Bachelor's degree	\$32/\$65,631
Child, Family & School Social Workers	890	Bachelor's degree	\$31/\$63,506
Training & Development Specialists	640	Bachelor's degree	\$35/\$72,003
Personal Financial Advisors	490	Bachelor's degree	\$52/\$108,757
Health Education Specialists	400	Bachelor's degree	\$34/\$70,078
Fundraisers	370	Bachelor's degree	\$33/\$68,330
Financial Services Sales Agents	360	Bachelor's degree	\$41/\$84,528
Healthcare, Substance Abuse & Mental Health Social Workers	1,040	Master's degree	\$33/\$67,874
School & Career Counselors	720	Master's degree	\$30/\$62,555
Instructional Coordinators	420	Master's degree	\$37/\$76,628

	10-Year Projected Openings	Minimum Education Needed for Entry	Median Wage (hourly/yearly)
<b>Carpenters</b>	<b>4,270</b>	<b>High School + Training</b>	<b>\$30/\$62,400</b>
Chefs & Head Cooks	1,810	High School + Training	\$31/\$65,144
CNC Tool Operators	1,150	High School + Training	\$30/\$61,360
Industrial Machinery Mechanics	620	High School + Training	\$31/\$65,454
Plumbers & Pipefitters	930	Registered Apprenticeship	\$30/\$63,263
Electrical & Telecom Line Installers	550	Registered Apprenticeship	\$46/\$95,497
Dental Hygienists	410	Associate degree	\$49/\$100,924
Radiologic Technicians	330	Associate degree	\$41/\$84,594
Civil Engineers	760	Bachelor's degree	\$40/\$83,709
Mechanical Engineers	410	Bachelor's degree	\$50/\$104,221
Industrial Engineers	400	Bachelor's degree	\$50/\$104,951

 Indicates that a Vermont Registered Apprenticeship is available to access this job.



## Wondering where to start?

Consider the four jobs bolded below, which are projected to have the greatest number of openings in the years ahead.

Remember: wages are based on experience, education, and skills. If you are new to a job or have minimum education requirements, starting pay may be lower.

Do you like to **observe, learn, analyze, and solve problems?**

	10-Year Projected Openings	Minimum Education Needed for Entry	Median Wage (hourly/yearly)
Computer Support Specialists	1,660	Certificate program	\$32/\$67,025
Licensed Practical Nurses	990	Certificate program	\$32/\$66,538
Massage Therapists	850	Certificate program	\$48/\$100,659
<b>Registered Nurses</b>	<b>4,570</b>	<b>Bachelor's degree</b>	<b>\$42/\$87,117</b>
Software Developers	1,600	Bachelor's degree	\$58/\$119,799
Clinical Laboratory Technologists	480	Bachelor's degree	\$39/\$81,939
Environmental Scientists	360	Bachelor's degree	\$36/\$74,791
Architects	320	Bachelor's degree	\$43/\$89,838
Nurse Practitioners	710	Master's degree	\$63/\$131,837
Speech-Language Pathologists	330	Master's degree	\$38/\$79,018
Physical Therapists	430	Doctoral degree	\$46/\$96,654
Veterinarians	340	Doctoral degree	\$61/\$126,703

## Curious about a job not listed here?

There are many other great Vermont jobs available – like electricians, bookkeepers, diesel engine mechanics, and web designers. To explore other potential career pathways, visit: [www.vtmi.info](http://www.vtmi.info) and click on **Career Exploration**.

Are you **organized and detail-oriented** and do you like to **work with lots of information?**

	10-Year Projected Openings	Minimum Education Needed for Entry	Median Wage (hourly/yearly)
<b>Waitstaff</b>	<b>7,200</b>	<b>Training</b>	<b>\$31/\$64,148</b>
Police Officers	730	High School + Training	\$34/\$69,946
Executive Administrative Assistants	700	High School + Training	\$32/\$66,892
Postal Service Clerks	320	High School + Training	\$30/\$61,648
Paralegals	750	Associate degree	\$32/\$65,830
Accountants & Auditors	2,280	Bachelor's degree	\$38/\$78,221
Compliance Officers	1,920	Bachelor's degree	\$43/\$89,484
Management Analysts	1,700	Bachelor's degree	\$55/\$113,493
Market Research Analysts	1,160	Bachelor's degree	\$34/\$70,809
Project Management Specialists	710	Bachelor's degree	\$41/\$84,329
Buyers & Purchasing Agents	600	Bachelor's degree	\$30/\$62,444
Computer Systems Analysts	380	Bachelor's degree	\$53/\$110,417
Lawyers	760	Doctoral degree	\$52/\$107,872



For career support and job seeker resources, contact the Vermont Department of Labor:

[labor.vermont.gov/jobs](http://labor.vermont.gov/jobs) | 802-828-4394



To learn more about jobs in Vermont and the education and training programs that lead to them.

# Connecting Interests

- Put a 🌟 next to a job on the list you are **already** interested in.
- Circle a job on the list you are interested in **learning more** about.



# Resources

## **Talk with Others**

- Parents/guardians, neighbor or friend
- Teachers
- School counselors
- Work-based Learning/Flexible Pathways Coordinator
- Vermont Department of Labor Job Centers

## **Keep Exploring**

- O\*Net Interest Profiler Results – Labor Market Information
- [www.careeronestop.org](http://www.careeronestop.org)



# Q&A

“ My internship really opened my eyes to what I want to do and how I can get there.

- TIPS Student Intern

