

Minutes

VSAC Finance Committee Meeting

**January 27, 2025
12:30 p.m. - 2:00 p.m.**

**Boardroom, VSAC Offices
10 East Allen Street
Winooski, Vermont 05404**

Committee Members Present: Michael Smith (Chair), John McSoley, Mike Pieciak

Committee Members Absent: Clarence Davis

Other Board Members Present: Dodie Mitchell, Ryan Dulude

VSAC Staff Present: Scott Giles, Meghan Metzler, Patrick Leduc, Brad Fallon, Bruce Hicken, Jeffrey Kellar, Laurie Oliver

Chair Michael Smith called the meeting to order at 12:30 p.m. With a quorum established, the Committee took up the first order of business.

Approval of September 16, 2024, Minutes

Upon a motion made by John McSoley and seconded by Michael Smith, the Committee Members voted to approve the minutes of the Finance Committee meeting of September 16, 2024, as presented.

Public Comment

There were no public comments given during the public comment period.

Standing Reports

The Committee reviewed the previously distributed FY25 Income Statement and Balance Sheet, Variance Analysis, and VSF Endowment Report. Meghan Metzler noted the income statement shows a surplus which is caused by the timing of when state grant revenue is recognized. The State of Vermont appropriated a full years' worth of state grants funds at the beginning of the fiscal year and not throughout the year as originally budgeted.

Mike Pieciak joined the meeting at 12:40 p.m.

Jeffery Kellar reviewed the Variance Analysis and mentioned that the decrease in interest income is largely due to the FFEL student loans paying off faster than anticipated. Finally, Meghan Metzler reviewed the VSF Endowment Report and concluded that the VSDF continues to perform well.

2024/2025 AY Private Loan Volume Update

Meghan Metzler directed the Committee's attention to the previously distributed new loan volume reports, noting that student loan volume growth is larger than parent loan growth. Overall growth is attributed to many environmental factors. Meghan Metzler and Scott Giles answered questions from the committee.

2025 Loan Financing Update

Meghan Metzler announced that the Executive Committee is in the early stages of preparing financing for the upcoming student loan products for FY26. She is currently working on loan projections for FY26 and considering the use of a bond as part of the funding model. Meghan is also engaging a consultant to review and update VSAC's cash flow modeling to better inform operational decisions and VSAC's strategic planning processes. The Committee engaged in a conversation about the FY26 financing and cash flow options during which members of the Executive Committee responded to questions.

Risk Assessment

Meghan Metzler directed the Committee to the previously distributed materials. She provided an overview of the risk if VSAC is not able to renew or maintain the GEARUP, Talent Search or Education Opportunity Center grants, and contingency planning efforts.

Other Business

There being no other business, the meeting adjourned at 1:28 p.m.

Respectfully submitted,

Meghan Metzler, Assistant Secretary