

Vermont Student Development Fund
Summary Financial Statements (Unaudited)
Three Months ending 9/30/2020

In \$1,000's

Balance Sheet as of:

6/30/20

9/30/20

Assets

Cash and equivalents

 Checking

\$ 670 \$ 165

 Money market/trust

7,555 12,110

 Total cash and equivalents

8,225 12,275

Investments (at market)

 Endowment investments

7,910 8,262

 Total investments

7,910 8,262

Other assets

- 129

 Total assets

\$ 16,135 \$ 20,666

Liabilities and net position

Liabilities

 Accounts payable

- 2

 Deferred revenues

8,185 12,242

 Due to (from) VSAC

8 7

 Total liabilities

8,193 12,251

Net position

7,942 8,415

 Total liabilities and net position

\$ 16,135 \$ 20,666

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Three Months ending 9/30/2020

In \$1,000's

	Qtr end <u>9/30/19</u>	Qtr end <u>9/30/20</u>
Income statement for the three months ending:		
<u>Revenues</u>		
Interest and dividends	\$ 33	\$ 31
Realized gain(loss) on investments	15	134
Unrealized gain(loss) on investments	18	262
Federal and State scholarship funding	957	2,078
Other gifts and contributions	1,330	1,453
Total revenues	<u>2,353</u>	<u>3,958</u>
<u>Expenses</u>		
Scholarship disbursements	2,351	3,485
Net surplus(deficit) for period	<u>2</u>	<u>473</u>
Net position, beginning of period	6,532	7,942
Net position, end of period	<u><u>\$ 6,534</u></u>	<u><u>\$ 8,415</u></u>

Notes:

- 1 VSDF is a component unit of Vermont Student Assistance Corporation (VSAC). The financial statements of VSAC are audited for the year ending 6/30/20. While VSDF is included within the scope of this annual audit a separate opinion is not issued for it; therefore these statements should be considered unaudited. All interim period statements presented are unaudited.
- 2 Investments are presented at cost adjusted for unrealized gains or losses.
- 3 Deferred revenues represent scholarship funding received which has not been disbursed to students. Generally VSDF scholarship revenues are recognized as awards to students are disbursed, not at the time contributions/donations are received from funding agencies and donors.

Vermont Student Development Fund
Cash and Investment Summary (Unaudited)

In \$1,000's

As of:	<u>6/30/20</u>	<u>9/30/20</u>
Scholarship checking - Keybank	\$ 670	\$ 165
Scholarship money market - TD Bank/Peoples Bank	7,555	12,110
Total non-endowment cash	<u>8,225</u>	<u>12,275</u>
 VSDF permanent endowment - Vanguard		
Equity investments	4,935	4,884
Fixed income investments	2,975	3,378
Total endowment	<u>7,910</u>	<u>8,262</u>
 Total cash and investments	<u>16,135</u>	<u>20,537</u>
 Total VSDF assets	<u>\$ 16,135</u>	<u>\$ 20,666</u>

Notes:

- 1 VSDF maintains funds received for annual scholarships and for termed endowments primarily as cash or money markets, due to the relative immediacy of their use.
- 2 VSDF maintains funds and investments associated with its permanent endowment program in one account. Total annual permitted use is calculated and approved once a year. Cash needed to fund scholarship disbursements are transferred to checking as needed. The asset investment allocation for the periods presented and the allocation recommended per VSDF's current (4/18/16) investment policy are as follows:

Asset allocation - VSDF endowment investments

Cash	0.0%	0.0%
Equity investments	62.4%	59.1%
Fixed income investments	37.6%	40.9%
	<u>100.0%</u>	<u>100.0%</u>

VSDF Investment Policy Allocation

	<u>Range</u>	<u>Target</u>
Cash	0-5%	1%
Equity investments	55-65%	60%
Fixed income investments	35-45%	39%