

Vermont Student Development Fund
Summary Financial Statements (Unaudited)
Three Months ending 9/30/2017

In \$1,000's

Balance Sheet as of:

6/30/17

9/30/17

Assets

Cash and equivalents

 Checking

\$ 1,356 \$ 653

 Money market/trust

5,300 4,868

 Endowment account

-

 Total cash and equivalents

6,656 5,521

Investments (at market)

 Endowment investments

5,215 5,674

 Total investments

5,215 5,674

Other assets

-

296

Total assets

\$ 11,871 \$ 11,491

Liabilities and net position

Liabilities

 Deferred revenues

5,914 5,683

 Due to (from) VSAC

565 1

 Total liabilities

6,479 5,684

Net position

5,392 5,807

Total liabilities and net position

\$ 11,871 \$ 11,491

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Three Months ending 9/30/2016

In \$1,000's

	Qtr end <u>9/30/16</u>	Qtr end <u>9/30/17</u>
Income statement for the three months ending:		
<u>Revenues</u>		
Interest and dividends	\$ 40	\$ 29
Realized gain(loss) on investments	391	-
Unrealized gain(loss) on investments	(236)	133
Federal and State scholarship funding	1,026	858
Other gifts and contributions	1,221	1,540
Total revenues	<u>2,442</u>	<u>2,560</u>
<u>Expenses</u>		
Scholarship disbursements	2,284	2,145
Net surplus(deficit) for period	<u>158</u>	<u>415</u>
Net position, beginning of period	4,732	5,392
Net position, end of period	<u><u>\$ 4,890</u></u>	<u><u>\$ 5,807</u></u>

Notes:

- 1 VSDF is a component unit of Vermont Student Assistance Corporation (VSAC). The financial statements of VSAC are audited for the year ending 6/30/17. While VSDF is included within the scope of this annual audit a separate opinion is not issued for it; therefore these statements should be considered unaudited. All interim period statements presented are unaudited.
- 2 Investments are presented at cost adjusted for unrealized gains or losses.
- 3 Deferred revenues represent scholarship funding received which has not been disbursed to students. Generally VSDF scholarship revenues are recognized as awards to students are disbursed, not at the time contributions/donations are received from funding agencies and donors.

Vermont Student Development Fund
Cash and Investment Summary (Unaudited)

In \$1,000's

As of:	<u>6/30/17</u>	<u>9/30/17</u>
Scholarship checking - Keybank	\$ 1,356	\$ 653
Scholarship money market - TD Bank	5,300	4,868
Total non-endowment cash	<u>6,656</u>	<u>5,521</u>
VSDF permanent endowment - TD Wealth (6/30/16) and Vanguard (9/30/16)		
Cash	-	-
Equity investments	3,127	3,457
Fixed income investments	2,088	2,217
Total endowment	<u>5,215</u>	<u>5,674</u>
Total cash and investments	<u>11,871</u>	<u>11,195</u>
Other assets - receivables and pledges	-	296
Total VSDF assets	<u>\$ 11,871</u>	<u>\$ 11,491</u>

Notes:

- 1 VSDF maintains funds received for annual scholarships and for termed endowments primarily as cash or money markets, due to the relative immediacy of their use. During the years ending 6/30/15 and 6/30/2016 VSDF invested a small portion of this in a short term fixed income program in order to increase earnings on these funds.
- 2 VSDF maintains funds and investments associated with its permanent endowment program in one account. Total annual permitted use is calculated and approved once a year. Cash needed to fund scholarship disbursements are transferred to checking as needed. The asset investment allocation for the periods presented and the allocation recommended per VSDF's current (4/18/16) investment policy are as follows:

Asset allocation - VSDF endowment investments

Cash	0.0%	0.0%
Equity investments	60.0%	60.9%
Fixed income investments	40.0%	39.1%
	<u>100.0%</u>	<u>100.0%</u>

VSDF Investment Policy Allocation

	<u>Range</u>	<u>Target</u>
Cash	0-5%	1%
Equity investments	55-65%	60%
Fixed income investments	35-45%	39%