Vermont Student Development Fund Summary Financial Statements (Unaudited) Three and Nine Months ending 3/31/2017

Balance Sheet as of:	<u>6</u>	6/30/16		12/31/16		3/31/17	
<u>Assets</u>							
Cash and equivalents							
Checking	\$	1,757	\$	1,853	\$	1,292	
Money market/trust		3,157		4,629		4,075	
Endowment account		290		-		-	
Total cash and equivalents		5,204		6,482		5,367	
Accrued interest							
Investments (at market)							
Endowment investments		4,396		4,960		5,178	
Total investments		4,396		4,960		5,178	
Other assets		1,746		10		1	
Total assets	\$	11,346	\$	11,452	\$	10,546	
Liabilities and net position							
Liabilities							
Deferred revenues		6,614		6,324		5,242	
Due to (from) VSAC		-		1		1	
Total liabilities		6,614		6,325		5,243	
Net position		4,732		5,127		5,303	
Total liabilities and net position	\$	11,346	\$	11,452	\$	10,546	

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Income statement for the three/nine months ending:	9 mo end <u>3/31/16</u>		Otr end 3/31/17		9 mo end 3/31/17	
Revenues						
Interest and dividents	\$	84	\$	25	\$	96
Realized gain(loss) on investments		10		-		393
Unrealized gain(loss) on investments		(127)		184		(60)
Federal and State scholarship funding		2,239		1,227		2,565
Other gifts and contributions		3,485		1,397		3,118
Total revenues		5,691		2,833		6,112
<u>Expenses</u>						
Scholarship disbursements		5,812		2,657		5,541
Net surplus(deficit) for period		(121)		176		571
Net position, beginning of period		4,753		5,127		4,732
Net position, end of period	\$	4,632	\$	5,303	\$	5,303

Notes:

- 1 VSDF is a component unit of Vermont Student Assistance Corporation (VSAC). The financial statements of VSAC are audited for the year ending 6/30/16. While VSDF is included within the scope of this annual audit a separate opinion is not issued for it; therefore these statements should be considered unaudited. All interim period statements presented are unaudited.
- 2 Investments are presented at cost adjusted for unrealized gains or losses.
- 3 Deferred revenues represent scholarship funding received which has not been disbursed to students. Generally VSDF scholarship revenues are recognized as awards to students are disbursed, not at the time contributions/donations are received from funding agencies and donors.

Vermont Student Development Fund Cash and Investment Summary (Unaudited)

As of:	<u>6</u>	5/30/16	<u>12/31/16</u>	3/31/17	
Scholarship checking - Keybank	\$	1,757	\$ 1,853	\$ 1,292	
Scholarship money market - Keybanc		3,157	4,629	4,075	
Total non-endowment cash		4,914	6,482	5,367	
VSDF permanent endowment - TD Wealth					
Cash		290	-	-	
Equity investments		2,947	3,068	3,266	
Fixed income investments		1,449	1,892	1,912	
Total endowment		4,686	4,960	5,178	
Total cash and investments		9,600	11,442	10,545	
Other assets - receivables and pledges		1,746	10	1	
Total VSDF assets	\$	11,346	\$ 11,452	\$ 10,546	

Notes:

- 1 VSDF maintains funds received for annual scholarships and for termed endowments primarily as cash or money markets, due to the relative immediacy of their use.
- 2 VSDF maintains funds and investments associated with its permanent endowment program in one investment account. Total annual permitted use is calculated and approved once a year. Cash needed to fund scholarship disbursements are transferred to checking as needed. The asset investment allocation for the periods presented and the allocation recommended per VSDF's investment policy are as follows:

Asset allocation - VSDF endowment investments

Cash	6.2%	0.0%	0.0%
Equity investments	62.9%	61.9%	63.1%
Fixed income investments	30.9%	38.1%	36.9%
	100.0%	100.0%	100.0%

VSDF Investment Policy Allocation	Range	Target
Cash	0-15%	5%
Equity investments	45-85%	70%
Fixed income investments	10-40%	25%