

Vermont Student Assistance Corporation
(A Component Unit of the State of Vermont)

Basic Financial Statements and
Management's Discussion and Analysis

Years Ended June 30, 2010 and 2009

VERMONT STUDENT ASSISTANCE CORPORATION

(A Component Unit of the State of Vermont)

**BASIC FINANCIAL STATEMENTS AND MANAGEMENT'S DISCUSSION
AND ANALYSIS**

Years Ended June 30, 2010 and 2009

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INDEPENDENT AUDITORS' REPORT

The Board of Directors
Vermont Student Assistance Corporation

We have audited the accompanying basic financial statements of the Vermont Student Assistance Corporation, a component unit of the State of Vermont, as of and for the years ended June 30, 2010 and 2009, as listed in the accompanying table of contents. These financial statements are the responsibility of the Vermont Student Assistance Corporation's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the basic financial statements referred to above present fairly, in all material respects, the financial position of the Vermont Student Assistance Corporation, as of June 30, 2010 and 2009, and the changes in its financial position and its cash flows, for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Management's Discussion and Analysis on pages 2 – 12 is not a required part of the basic financial statements but is supplementary information required by accounting principles generally accepted in the United States of America. We have applied certain limited procedures, which consisted principally of inquiries of management regarding the methods of measurement and presentation of the required supplementary information. However, we did not audit the information and express no opinion on it.

Portland, Maine
October 12, 2010


Limited Liability Company
Registration No. 0920000638

VERMONT STUDENT ASSISTANCE CORPORATION
(A Component Unit of the State of Vermont)

MANAGEMENT'S DISCUSSION AND ANALYSIS

Years ended June 30, 2010 and 2009

The Vermont Student Assistance Corporation (VSAC or the Corporation) is a public nonprofit corporation created by the State of Vermont to provide opportunities for Vermont residents to pursue postsecondary education. VSAC's mission is to ensure that all Vermonters have the necessary financial and informational resources to pursue their educational goals beyond high school. VSAC awards grants and scholarships, and finances, guarantees, originates, and services education loans to students and parents. VSAC also administers outreach services to students seeking postsecondary education opportunities. Finally, VSAC manages the Vermont Higher Education Investment Plan.

VSAC administers the State grant program, funded by State appropriations, at no cost to the State. VSAC administers and awards over 118 scholarship funds, including VSAC assisted scholarships and scholarship funds held and managed by VSAC.

VSAC's education loan programs are financed through issuance of limited obligation bonds and short-term credit facilities. Certain education loans are guaranteed by VSAC as a guarantor and/or reinsured by the U.S. Department of Education through the Federal Family Education Loan Program (FFELP). VSAC education loans are available to Vermont students attending both in-state and out-of-state institutions, and to students of Vermont institutions.

VSAC's outreach services are funded through a variety of federal grants including GEAR UP, College Challenge Access Grant, and Talent Search, as well as through State grants, and general corporate support.

Management's Discussion and Analysis Report includes Fiscal 2010 and Fiscal 2009 information due to the fact that the Financial Statements include Fiscal 2010 and Fiscal 2009 information.

FISCAL 2010

Fiscal 2010 Highlights and Overall Financial Position

- During the year ended June 30, 2010, VSAC had a net surplus, occurring primarily in the restricted bond trusts, of \$23.8 million compared to a deficit of \$10.9 million during the year ended June 30, 2009.
- Bonds issued to finance student loans saw interest expense decrease \$36.1 million from 2009 to 2010, but this was largely offset by the impact of an increase of \$25.2 million of borrower interest required to be paid to the U.S. Department of Education which decreased year over year revenues. Most of the remaining benefit of the decrease in bond interest expense was offset by an increase of arbitrage expense of \$10.4 million.
- VSAC recorded gains of \$27.1 million by selectively retiring certain bonds before their maturity for less than par value. This activity was new this year.
- VSAC's total net assets increased \$23.8 million to \$137.7 million.
- During the year ended June 30, 2010 VSAC provided over \$25.8 million in grants and scholarships to Vermont students.
- VSAC originated \$393.9 million in student loans, including new loans to students and parents and consolidation of existing loans. VSAC holds and services \$2.4 billion in education loans receivable and related interest at June 30, 2010.
- VSAC returned over \$6.7 million in interest rebates to students in its loan programs during fiscal 2010, and paid over \$3.2 million in fees on behalf of our borrowers (amortized over the life of the loans).
- During VSAC's fiscal 2010, the Federal government passed the *Student Aid and Fiscal Responsibility Act* (SAFRA) legislation which ended new originations under the FFEL Program as of July 1, 2010. The discontinuation of the FFEL will reduce VSAC's loan related revenue over time.

VERMONT STUDENT ASSISTANCE CORPORATION
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MANAGEMENT'S DISCUSSION AND ANALYSIS (CONTINUED)

Years ended June 30, 2010 and 2009

- The SAFRA legislation also allows qualified governmental and nonprofit entities to become servicers of federally owned loans. VSAC is a qualified governmental entity and is evaluating becoming a federal loan servicer under this program.

The Financial Statements

VSAC's financial statements are a series of reports that detail financial information using accounting methods similar to those used by private businesses, especially financial institutions.

The statement of revenues, expenses and changes in net assets presents the results of VSAC's operations. The statement reports all revenues and expenses, and reconciles the beginning and end of year net asset balances.

The statement of net assets includes all the Corporation's assets and liabilities. The statement also presents the balance of assets in excess of liabilities, or net assets.

The statement of cash flows supplements these statements providing relevant information about cash receipts and payments for the Corporation.

The notes to financial statements are an integral part of the financial statements and contain information necessary to get a complete view of VSAC's financial position.

Condensed Financial Information

Statement of Net Assets

	<u>2010</u>	<u>2009</u>
	(In Thousands)	
Assets:		
Cash and investments	\$ 141,700	\$ 127,084
Education loans receivable (plus interest)	2,411,116	2,290,257
Other assets	<u>34,759</u>	<u>35,056</u>
Total assets	<u>\$2,587,575</u>	<u>\$2,452,397</u>
Liabilities:		
Bonds and notes payable (plus interest)	\$2,414,364	\$2,308,911
U.S. Treasury rebates payable	20,272	17,686
Other liabilities	<u>15,196</u>	<u>11,826</u>
Total liabilities	2,449,832	2,338,423
Net assets:		
Restricted	98,710	74,816
Unrestricted	37,655	36,894
Net investment in property and equipment	<u>1,378</u>	<u>2,264</u>
Total net assets	<u>137,743</u>	<u>113,974</u>
Total liabilities and net assets	<u>\$2,587,575</u>	<u>\$2,452,397</u>

VERMONT STUDENT ASSISTANCE CORPORATION

(A Component Unit of the State of Vermont)

MANAGEMENT'S DISCUSSION AND ANALYSIS (CONTINUED)

Years ended June 30, 2010 and 2009

Statement of Revenues and Expenses

	<u>2010</u>	<u>2009</u>
	(In Thousands)	
Revenues:		
Interest earned from education loan financing	\$ 80,034	\$105,949
Other loan and guarantee program revenues	7,248	6,392
Investment interest	709	2,104
Vermont state appropriations	21,990	19,539
Federal grants	5,006	4,883
Scholarship and gift revenue	4,056	3,591
Other income (loss)	<u>740</u>	<u>(241)</u>
 Total operating revenues	 119,783	 142,217
Expenses:		
Student aid	25,823	24,744
Interest rebated to borrowers	6,671	6,346
Interest on debt	21,093	57,156
Other loan financing costs	36,469	29,783
Corporate operating expenses and depreciation	<u>33,092</u>	<u>35,059</u>
 Total expenses	 <u>123,148</u>	 <u>153,088</u>
Deficiency of operating revenues over operating expenses	(3,365)	(10,871)
Gains on early bond retirement	<u>27,134</u>	<u>—</u>
Excess (deficiency) of revenues over expenses	23,769	(10,871)
Total net assets at the beginning of the year	<u>113,974</u>	<u>124,845</u>
Total net assets at the end of the year	<u>\$137,743</u>	<u>\$113,974</u>

Net Assets

Cash and investment balances increased from June 30, 2009 to 2010 from \$127.1 to \$141.7 million.

Student loans and interest receivable totaled \$2.4 billion at June 30, 2010, up from \$2.3 billion in 2009 representing natural growth in the student loan portfolio.

U.S. Treasury rebates payable is described in the expense discussion. This liability increased as of June 30, 2010, to \$20.3 million, or approximately .78% of total assets.

Unrestricted net assets increased from \$36.9 million in 2009 to \$37.7 million in 2010. The unrestricted assets are used to provide credit enhancement for new credit facilities, finance student loans, and for corporate working capital. The \$0.8 million increase in unrestricted net assets is primarily due to revenues generated by VSAC's loan guarantee functions, offset by administrative expenses. Unrestricted net assets invested in student loans totaled \$12.4 million at June 30, 2010.

VERMONT STUDENT ASSISTANCE CORPORATION
(A Component Unit of the State of Vermont)

MANAGEMENT'S DISCUSSION AND ANALYSIS (CONTINUED)

Years ended June 30, 2010 and 2009

Restricted net assets increased from \$74.8 million to \$98.7 million at June 30, 2010. This increase was primarily in the bond funds and was driven by the gains on early debt retirement. Of the \$98.7 million, \$94.0 million is restricted by bond resolutions. The remaining \$4.7 million is restricted for scholarships and grants, and for programs to encourage students to pursue higher education.

Revenues

VSAC's fiscal 2010 financial results increased net assets by \$23.8 million. All revenues, except gains on early retirement of debt, for 2010 are considered operating revenues. VSAC realized \$146.9 million in revenues versus \$123.1 million in total expenses. VSAC revenues include interest income on student loans, various federal interest subsidies and special allowance payments, State of Vermont appropriations, and fees earned in the federal guarantee program.

Overall loan revenue to VSAC is closely related to the general interest rate environment. During 2010, loan revenue decreased from \$105.9 to \$80.0 million. The components of loan revenue change are:

	<u>2010</u>	<u>2009</u>
U.S. Department of Education Interest Benefits	\$ 19,107	\$ 18,245
U.S. Department of Education Special Allowance	9,213	14,818
Borrower interest and fees on student loans	108,044	104,022
Borrower interest returned to Department of Education	<u>(56,330)</u>	<u>(31,136)</u>
	<u>\$ 80,034</u>	<u>\$ 105,949</u>

Interest for certain loans is paid by the U.S. Department of Education (DOE) as a subsidized interest benefit to qualifying borrowers. The DOE also pays special allowance payments under certain interest rate conditions. Decreasing interest rates and changes in rules regarding eligibility of certain loans subject to floor rates, partially offset by increases in the overall size of the loan portfolio, resulted in a decrease in special allowance payments. Additionally, certain borrower interest in excess of the special allowance formulae must be returned to the U.S. Department of Education each quarter. The amount returned increased as special allowance payments decreased.

Interest rate risk on student loan assets is managed by closely matching the coupon rate reset frequency of our debt instruments with rates that drive our loan returns. Our outstanding bond rates are reset on 7, 28 and 35 day intervals. Rates on student loans are reset each quarter and are based on short term commercial paper or LIBOR rates.

Other revenues associated with the loan and loan guarantee programs include consolidation fees, default aversion fees, collections revenues, and other program fees and revenues. These fees and revenues totaled \$7.2 million in 2010 and \$6.4 million in 2009.

Interest rates remained low throughout the year resulting in decreased interest revenue on investments. Investments include student loan funds temporarily invested in short term investments, and scholarship funds invested for long-term growth and income. Returns on all investments decreased from \$2.1 million to \$0.7 million, as interest rates remained at historically low levels.

VERMONT STUDENT ASSISTANCE CORPORATION
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MANAGEMENT'S DISCUSSION AND ANALYSIS (CONTINUED)

Years ended June 30, 2010 and 2009

VSAC's regular appropriation increased from \$19.5 million to \$22.0 million. This increase is due primarily to a funding restoration arising from the Federal economic stimulus. As in prior years, the State's appropriation for the grant program was allocated entirely to provide grant funds directly to students.

Federal grants increased from \$4.9 million to \$5.0 million in fiscal 2010.

Scholarship revenues, principally restricted gifts and grants, increased from \$3.6 million in 2009 to \$4.1 million in 2010.

Expenses

VSAC has four main types of expenses: 1. Student aid, 2. Interest and other costs of debt, 3. Noninterest costs of financing loans, and 4. Costs of operations.

Student Aid – VSAC provided Vermont students with \$25.8 million in student aid during fiscal 2010. \$20.5 million in grant aid was provided from State appropriations. An additional \$5.3 million was made available through various scholarship programs managed by VSAC. Direct aid in the form of grants and scholarships represented 21% of VSAC's operating expenses in fiscal 2010 compared to 16.2% in 2009.

While not strictly a student aid expense, interest rebated to borrowers and fees paid on behalf of borrowers are items that help current and former students and parents manage their education debt. VSAC provided \$6.7 million in rebates of interest to borrowers and \$3.2 million in payment of fees on behalf of borrowers in fiscal 2010. The interest rebates represent 5.4% of VSAC's operating expenses in fiscal 2010 compared to 4.1% in 2009.

It is also important to note that, while not an expense to the Corporation, the largest portion of aid to students is the \$393.9 million of loans VSAC made available to students and parents in fiscal 2010.

Interest Costs – In order to provide Vermont students and parents with low cost loans, VSAC issues both tax-exempt and taxable variable interest bonds and uses short-term credit facilities. The interest costs of the bonds represent a major expense category for VSAC. The interest rates for the bonds are set using auction or remarketing processes that result in rates closely tracking various SIFMA indices or one month LIBOR. Capital markets continued to experience significant stress in 2010 and an ongoing liquidity freeze adversely affected the auction bond market, negatively impacting VSAC's auction bonds. When auctions were not successful in resetting rates, rates were derived using formulas. The formulas use an index (JJ Kenny or short term commercial paper) multiplied by a margin or an average of treasury bills with a margin added to that index. The unprecedented actions taken by the Federal Reserve and U.S. government helped keep interest rates down significantly reducing interest costs for 2010. However, the movements did not reverse the pressure on VSAC's net interest spread between our student loan assets and our bond costs. To help reduce VSAC's exposure to auction bonds, the corporation selectively retired \$167.6 million of bonds before their scheduled maturity date.

With the decrease in bond interest rates from fiscal 2009 to 2010, VSAC interest costs decreased from \$57.2 to \$21.1 million. This expense represents 17.1% of VSAC operating expenses in fiscal 2010 down from 37.3% in 2009.

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MANAGEMENT'S DISCUSSION AND ANALYSIS (CONTINUED)

Years ended June 30, 2010 and 2009

Other Loan Financing Costs – Other expenses incurred in the loan financing area include credit enhancement and remarketing fees for our bond issues, consolidation and lender fees VSAC pays to the federal government, provisions for changes in arbitrage earnings liability to the U.S. Treasury, and increases in VSAC's provision for uninsured loan losses, as well as a variety of other costs incurred in issuing and managing over \$2.4 billion in outstanding bonds and notes. These costs totaled \$36.5 million in fiscal 2010, representing approximately 29.6% of total operating expenses (up from 19.5% in 2009). Changes in these financing costs from year to year are principally due to changes in the total outstanding indebtedness, and by changes in arbitrage liability. Arbitrage liability represents earnings on tax exempt bond-financed loans and investments that would be returned to the U.S. Treasury if the loan portfolios were completely liquidated at June 30, and all bondholders were repaid. It represents earnings to date, and is a function of past and current interest rates on debt and assets held by VSAC. It is fairly volatile and is managed to minimize the probability of a liability balance at the end of a bond life cycle.

In fiscal 2010, VSAC's provision for losses on student loans was \$12.4 million compared to \$12.8 million in fiscal 2009.

Costs of Operations – The costs of operating VSAC's programs, as well as facilities and overhead costs totaled \$33.1 million in fiscal 2010, a decrease of approximately 5.6% from fiscal 2009. Salaries and benefits were \$24.3 million in fiscal 2010, approximately 73.4% of costs of operations. Overall costs of operations represent 26.9% of total operating expenses in fiscal 2010 compared to 22.9% in 2009.

Expenses for 2010 totaled \$123.1 million. Revenues totaled \$146.9 million. The surplus of revenues over expenses was \$23.8 million. The change in total net assets for the year was an increase of \$23.8 million. The ending balance of net assets at June 30, 2010 was \$137.7 million, as compared to \$114.0 million at June 30, 2009.

FISCAL 2009

Fiscal 2009 Highlights and Overall Financial Position

- During the year ended June 30, 2009, VSAC had a loss of \$10.9 million compared to a loss of \$14.0 million during the year ended June 30, 2008.
- Bonds issued to finance student loans saw interest expense drop \$43.3 million from 2008 to 2009, but this was mostly offset by the impact of \$31.1 million of borrower interest required to be returned to the U.S. Department of Education which decreased in year over year revenues.
- VSAC's total net assets decreased \$10.9 million to \$114.0 million.
- During the year ended June 30, 2009 VSAC provided over \$24.7 million in grants and scholarships to Vermont students.
- VSAC originated \$449.3 million in student loans, including new loans to students and parents and consolidation of existing loans. VSAC holds \$2.3 billion in education loans receivable and related interest at June 30, 2009.
- VSAC returned over \$6.3 million in interest and principal rebates to students in its loan programs during fiscal 2009, and paid over \$5.1 million in fees on behalf of our borrowers (amortized over the life of the loans).

VERMONT STUDENT ASSISTANCE CORPORATION
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MANAGEMENT'S DISCUSSION AND ANALYSIS (CONTINUED)

Years ended June 30, 2010 and 2009

The Financial Statements

VSAC's financial statements are a series of reports that detail financial information using accounting methods similar to those used by private businesses, especially financial institutions.

The statement of revenues, expenses and changes in net assets presents the results of VSAC's operations. The statement reports all revenues and expenses, and reconciles the beginning and end of year net asset balances.

The statement of net assets includes all the Corporation's assets and liabilities. The statement also presents the balance of assets in excess of liabilities, or net assets.

The statement of cash flows supplements these statements providing relevant information about cash receipts and payments for the Corporation.

The notes to financial statements are an integral part of the financial statements and contain information necessary to get a complete view of VSAC's financial position.

Condensed Financial Information

Statement of Net Assets

	<u>2009</u>	<u>2008</u>
	(In Thousands)	
Assets:		
Cash and investments	\$ 127,084	\$ 93,349
Education loans receivable (plus interest)	2,290,257	2,103,775
Other assets	<u>35,056</u>	<u>34,722</u>
Total assets	<u>\$2,452,397</u>	<u>\$2,231,846</u>
Liabilities:		
Bonds and notes payable (plus interest)	\$2,308,911	\$2,068,471
Arbitrage earnings rebatable	17,686	25,390
Other liabilities	<u>11,826</u>	<u>13,140</u>
Total liabilities	2,338,423	2,107,001
Net assets:		
Restricted	74,816	62,302
Unrestricted	36,894	60,068
Net investment in property and equipment	<u>2,264</u>	<u>2,475</u>
Total net assets	<u>113,974</u>	<u>124,845</u>
Total liabilities and net assets	<u>\$2,452,397</u>	<u>\$2,231,846</u>

VERMONT STUDENT ASSISTANCE CORPORATION
(A Component Unit of the State of Vermont)

MANAGEMENT'S DISCUSSION AND ANALYSIS (CONTINUED)

Years ended June 30, 2010 and 2009

Statement of Revenues and Expenses

	<u>2009</u>	<u>2008</u>
	(In Thousands)	
Revenues:		
Interest earned from education loan financing	\$105,949	\$142,286
Other loan and guarantee program revenues	6,392	5,804
Investment interest	2,104	7,676
Vermont state appropriations	19,539	20,459
Federal grants	4,883	4,867
Scholarship and gift revenue	3,591	3,937
Other revenue	<u>(241)</u>	<u>462</u>
Total operating revenues	142,217	185,491
Expenses:		
Student aid	24,744	26,345
Interest rebated to borrowers	6,346	6,749
Interest on debt	57,156	100,478
Other loan financing costs	29,783	28,309
Corporate operating expenses and depreciation	<u>35,059</u>	<u>37,595</u>
Total expenses	153,088	199,476
Excess (deficit) of revenues over expenses	(10,871)	(13,985)
Total net assets at the beginning of the year	<u>124,845</u>	<u>138,830</u>
Total net assets at the end of the year	<u>\$113,974</u>	<u>\$124,845</u>

Net Assets

Cash and investment balances increased from June 30, 2008 to 2009 from \$93.3 to \$127.1 million.

Student loans and interest receivable totaled \$2.3 billion at June 30, 2009, up from \$2.1 billion in 2008 representing natural growth in the student loan portfolio.

U.S. Treasury arbitrage payable is described in the expense discussion. This liability decreased as of June 30, 2009, to \$17.7 million, or approximately .72% of total assets.

Unrestricted net assets decreased from \$60.1 million in 2008 to \$36.9 million in 2009. The unrestricted assets are used to provide credit enhancement for new credit facilities, finance student loans, and for corporate working capital. The \$23.2 million decrease in unrestricted net assets is primarily due to transfers of net assets from Unrestricted to Restricted. Remaining unrestricted net assets invested in student loans totaled \$17.6 million at June 30, 2009.

VERMONT STUDENT ASSISTANCE CORPORATION
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MANAGEMENT'S DISCUSSION AND ANALYSIS (CONTINUED)

Years ended June 30, 2010 and 2009

Restricted net assets increased from \$62.3 million to \$74.8 million at June 30, 2009. This increase represents the assets transferred from Unrestricted to provide credit enhancement offset by the \$10.9 million loss from operations. Of the \$74.8 million, \$71.6 million is restricted by bond resolutions. The remaining \$3.2 million is restricted for scholarships and grants, and for programs to encourage students to pursue higher education.

Revenues

VSAC's fiscal 2009 operations resulted in a decrease in net assets of \$10.9 million. All revenues for 2009 are considered operating revenues. VSAC realized \$142.2 million in revenues versus \$153.1 million in total expenses. VSAC revenues include interest income on student loans, various federal interest subsidies and special allowance payments, State of Vermont appropriations, and fees earned in the federal guarantee program.

Overall loan revenue to VSAC is closely related to the general interest rate environment. During 2009, interest revenue and subsidies decreased from \$142.3 to \$105.9 million. Interest for certain loans is paid by the U.S. Department of Education as a subsidy to qualifying borrowers. This interest subsidy represented \$18.2 million in 2009.

VSAC also receives special allowance payments under certain interest rate conditions. Decreasing interest rates and changes in rules regarding eligibility of certain loans subject to floor rates, partially offset by increases in the overall size of the loan portfolio, resulted in a decrease in special allowance payments from \$29.1 million in 2008 to \$14.8 million in 2009. Additionally, certain borrower interest must be returned to the U.S. Department of Education each quarter. The return of this interest increased from \$7.1 million in 2008 to \$31.1 million in 2009 due to lower interest rates and more loans subject to the return.

Interest rate risk on student loan assets is managed by closely matching the coupon rate reset frequency of our debt instruments with rates that drive our loan returns. Our outstanding bond rates are reset on 7, 28 and 35 day intervals. Rates on student loans are reset each quarter and are based on short term commercial paper or LIBOR rates.

Other revenues associated with the loan and loan guarantee programs include consolidation fees, default aversion fees, collections revenues, and other program fees and revenues. These fees and revenues totaled \$6.4 million in 2009 and \$5.8 million in 2008.

Interest rates decreased throughout the year resulting in decreased interest revenue on investments. Investments include student loan funds temporarily invested in cash and short term investments, and scholarship funds invested for long-term growth and income. Returns on all investments decreased from \$7.7 million to \$2.1 million, as interest rates significantly decreased.

VSAC's regular appropriation decreased from \$20.5 million to \$19.5 million. As in prior years, the State's appropriation for the grant program is used entirely to provide grant funds directly to students. VSAC receives no administrative allowance for administering the State grant program.

Federal grants were essentially flat at \$4.9 million in fiscal 2009.

Scholarship revenues, principally restricted gifts and grants, decreased from \$3.9 million in 2008 to \$3.6 million in 2009.

VERMONT STUDENT ASSISTANCE CORPORATION
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MANAGEMENT'S DISCUSSION AND ANALYSIS (CONTINUED)

Years ended June 30, 2010 and 2009

Expenses

VSAC has four main types of expenses: 1. Student aid, 2. Interest and other costs of debt, 3. Noninterest costs of financing loans, and 4. Costs of operations.

Student Aid – VSAC provided Vermont students with \$24.7 million in student aid during fiscal 2009. \$19.3 million in grant aid was provided from State appropriations. An additional \$5.4 million was made available through various scholarship programs managed by VSAC. Direct aid in the form of grants and scholarships represented 16.2% of VSAC's operating expenses.

While not strictly a student aid expense, interest rebated to borrowers and fees paid on behalf of borrowers are items that help current and former students and parents manage their education debt. VSAC provided \$6.3 million in rebates of interest to borrowers and \$5.1 million in payment of fees on behalf of borrowers in fiscal 2009. The interest rebates represent 4.1% of VSAC's fiscal 2009 operating expenses.

It is also important to note that, while not an expense to the Corporation, the largest portion of aid to students is the \$449.3 million of loans VSAC made available to students and parents in fiscal 2009.

Interest Costs – In order to provide Vermont students and parents with low cost loans, VSAC issues both tax-exempt and taxable variable interest bonds and uses short-term credit facilities. The interest costs of the bonds represent a major expense category for VSAC. The interest rates for the bonds are set using auction or remarketing processes that result in rates closely tracking various SIFMA indices or one month LIBOR. As capital markets experienced significant stress in 2009 and an ongoing liquidity freeze adversely affected the auction bond market, VSAC bonds were negatively impacted. When auctions were not successful in resetting rates, rates were derived using formulas. The formulas use an index (JJ Kenny or short term commercial paper) multiplied by a margin or an average of treasury bills with a margin added to that index. The unprecedented actions taken by the Federal Reserve and U.S. government helped drive interest rates down significantly reducing interest costs for 2009. However, the movements did not reverse the pressure on VSAC's net interest spread between our student loan assets and our bond costs.

With the decrease in bond interest rates from fiscal 2008 to 2009, VSAC interest costs decreased from \$100.5 to \$57.2 million. This expense represents 37.3% of VSAC operating expenses in fiscal 2009 down from 50.4% in 2008.

Other Loan Financing Costs – Other expenses incurred in the loan financing area include credit enhancement and remarketing fees for our bond issues, consolidation and lender fees VSAC pays to the federal government, provisions for changes in arbitrage earnings liability to the U.S. Treasury, and increases in VSAC's provision for uninsured loan losses, as well as a variety of other costs incurred in issuing and managing over \$2.3 billion in outstanding bonds and notes. These costs totaled \$29.8 million in fiscal 2009, representing approximately 19.5% of total operating expenses. Changes in these financing costs from year to year are principally due to changes in the total outstanding indebtedness, and by changes in arbitrage liability. Arbitrage liability represents earnings on tax exempt bond-financed loans and investments that would be returned to the U.S. Treasury if the loan portfolios were completely liquidated at June 30, and all bondholders were repaid. It represents earnings to date, and is a function of past and current interest rates on debt and assets held by VSAC. It is fairly volatile and is managed to minimize the probability of a liability balance at the end of a bond life cycle.

VERMONT STUDENT ASSISTANCE CORPORATION
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MANAGEMENT'S DISCUSSION AND ANALYSIS (CONTINUED)

Years ended June 30, 2010 and 2009

In fiscal 2009, VSAC's provision for losses on student loans was \$12.8 million compared to \$11.8 million in fiscal 2008.

Costs of Operations – The costs of operating VSAC's programs, as well as facilities and overhead costs totaled \$35.1 million in fiscal 2009, a decrease of approximately 6.8% from fiscal 2008. Salaries and benefits were \$25.5 million in fiscal 2009, approximately 72.7% of costs of operations. Overall costs of operations represent 22.9% of total operating expenses.

Expenses for 2009 totaled \$153.1 million. Revenues totaled \$142.2 million. The excess of expenses over revenues was \$10.9 million. The change in total net assets for the year was a decrease of \$10.9 million. The ending balance of net assets at June 30, 2009 was \$114.0 million, as compared to \$124.8 million at June 30, 2008.

VERMONT STUDENT ASSISTANCE CORPORATION
(A Component Unit of the State of Vermont)

STATEMENTS OF NET ASSETS

June 30, 2010 and 2009

ASSETS

	<u>2010</u>	<u>2009</u>
	(In Thousands)	
Current assets:		
Cash and cash equivalents	\$ 138,942	\$ 124,724
Investments	2,758	2,360
Receivables:		
Student loans, net	174,381	165,215
Student loan interest and special allowance	40,056	48,744
Investment interest	17	25
Federal administrative and program fees	503	490
Other	3,887	729
Other assets	<u>1,688</u>	<u>1,897</u>
Total current assets	362,232	344,184
Noncurrent assets:		
Receivables:		
Student loans, net	2,196,679	2,076,298
Capital assets, net	19,634	21,310
Deferred bond issuance costs, net	<u>9,030</u>	<u>10,605</u>
Total noncurrent assets	<u>2,225,343</u>	<u>2,108,213</u>
Total assets	<u>\$2,587,575</u>	<u>\$2,452,397</u>

LIABILITIES AND NET ASSETS

	<u>2010</u>	<u>2009</u>
	(In Thousands)	
Current liabilities:		
Bonds and notes payable	\$ 306,906	\$ 243,845
Accounts payable and other liabilities	8,182	4,574
Deferred revenue	7,014	7,252
Accrued interest on bonds payable	1,103	1,366
U.S. Treasury rebates payable	<u>104</u>	<u>462</u>
Total current liabilities	323,309	257,499
Noncurrent liabilities:		
Bonds payable	2,106,355	2,063,700
U.S. Treasury rebates payable	<u>20,168</u>	<u>17,224</u>
Total noncurrent liabilities	<u>2,126,523</u>	<u>2,080,924</u>
Total liabilities	2,449,832	2,338,423
Net assets:		
Invested in capital assets, net of related debt	1,378	2,264
Restricted	98,710	74,816
Unrestricted	<u>37,655</u>	<u>36,894</u>
Total net assets	<u>137,743</u>	<u>113,974</u>
Total liabilities and net assets	<u>\$2,587,575</u>	<u>\$2,452,397</u>

See accompanying notes to the financial statements.

VERMONT STUDENT ASSISTANCE CORPORATION
(A Component Unit of the State of Vermont)

STATEMENTS OF REVENUES, EXPENSES AND CHANGES IN NET ASSETS

Years Ended June 30, 2010 and 2009

	<u>2010</u>	<u>2009</u>
	(In Thousands)	
Operating revenues:		
Interest and fees on student loans:		
U.S. Department of Education interest benefits	\$ 19,107	\$ 18,245
U.S. Department of Education special allowance	9,213	14,818
Borrower interest and fees on student loans	108,044	104,022
Borrower interest returned to Department of Education	(56,330)	(31,136)
Vermont state appropriations	21,990	19,539
Interest on cash and investments	709	2,104
Guarantee agency administrative revenues	7,248	6,392
Federal grants	5,006	4,883
Scholarship and gift income	4,056	3,591
Other income (loss)	<u>740</u>	<u>(241)</u>
Total operating revenues	119,783	142,217
Operating expenses:		
Interest, net of amortization	21,093	57,156
Salaries and benefits	24,277	25,476
Grants and scholarships	25,823	24,744
Interest rebated to borrowers	6,671	6,346
Other general and administrative	7,456	8,205
Interest subject to U.S. Treasury rebate	2,732	(7,704)
Credit enhancement and remarketing fees	6,785	8,210
Consolidation and lender paid fees	10,627	15,035
Other loan related expenses	1,692	510
Provision for losses on student loans	12,410	12,789
Depreciation and amortization	1,359	1,378
Amortization of bond issuance costs	<u>2,223</u>	<u>943</u>
Total operating expenses	123,148	153,088
Deficiency of operating revenues over operating expenses	(3,365)	(10,871)
Nonoperating revenues:		
Gain on early bond retirement	<u>27,134</u>	<u>—</u>
Excess (deficiency) of revenues over expenses	23,769	(10,871)
Net assets, beginning of year	113,974	124,845
Net assets, end of year	<u>\$137,743</u>	<u>\$113,974</u>

See accompanying notes to the financial statements.

VERMONT STUDENT ASSISTANCE CORPORATION
(A Component Unit of the State of Vermont)

STATEMENTS OF CASH FLOWS

Years Ended June 30, 2010 and 2009

	<u>2010</u>	<u>2009</u>
	(In Thousands)	
Cash flows from operating activities:		
Cash received from customers, donors and governments	\$ 51,387	\$ 58,989
Principal payments received on student loans	252,225	246,206
Cash paid to suppliers for goods and services	(32,960)	(45,160)
Grants and scholarship disbursements	(25,823)	(24,744)
Loans made and purchased	(393,929)	(449,326)
Cash paid to employees for salaries and benefits	(24,364)	(25,391)
Interest and fees received on student loans	53,918	68,919
Vermont state appropriations received	<u>21,990</u>	<u>19,539</u>
Net cash used by operating activities	(97,556)	(150,968)
Cash flows from noncapital financing activities:		
Proceeds from the sale of bonds and note payable	670,782	443,050
Payments on bonds	(537,337)	(200,900)
Interest paid to bond holders	<u>(20,237)</u>	<u>(57,154)</u>
Net cash provided by noncapital financing activities	113,208	184,996
Cash flows from capital and related financing activities:		
Payments on bonds payable	(795)	(770)
Interest paid to bond holders	(919)	(942)
Proceeds from disposition of fixed assets	7	-
Acquisition and construction of fixed assets	<u>(217)</u>	<u>(402)</u>
Net cash used by capital and related financing activities	(1,924)	(2,114)
Cash flows from investing activities:		
Interest received on cash and investments	717	2,294
Purchase of investments	(1,863)	(1,287)
Proceeds from sale of investments	<u>1,636</u>	<u>1,216</u>
Net cash provided by investing activities	<u>490</u>	<u>2,223</u>
Net increase in cash and cash equivalents	14,218	34,137
Cash and cash equivalents, beginning of year	<u>124,724</u>	<u>90,587</u>
Cash and cash equivalents, end of year	<u>\$ 138,942</u>	<u>\$ 124,724</u>

VERMONT STUDENT ASSISTANCE CORPORATION

(A Component Unit of the State of Vermont)

STATEMENTS OF CASH FLOWS (CONTINUED)

Years Ended June 30, 2010 and 2009

	<u>2010</u>	<u>2009</u>
	(In Thousands)	
Reconciliation of operating loss to net cash used in operating activities:		
Deficiency of operating revenues over operating expenses	\$ (3,365)	\$ (10,871)
Adjustments to reconcile the deficiency of operating revenues over operating expenses to net cash used in operating activities:		
Depreciation and amortization	1,359	1,378
Provision for losses on student loans	12,410	12,789
Amortization of loan origination fees, net	2,420	(1,062)
Amortization of bond issuance costs	2,223	943
Accretion of bond discount	200	200
Realized and unrealized loss on investments	(172)	473
Loss on disposal of fixed assets	528	-
Investment interest received	(717)	(2,294)
Interest paid to bond holders	21,156	58,096
Changes in operating assets and liabilities:		
Investment interest receivable	7	191
Student loans receivable	(144,376)	(204,720)
Student loan interest receivable	8,688	6,511
Federal administrative and program fees receivable	(13)	(50)
Other receivables	(3,158)	140
Other assets	209	(263)
Deferred bond issuance costs	(649)	(2,271)
Accounts payable and other liabilities	3,608	(2,235)
Deferred revenue	(238)	921
Accrued interest on bonds payable	(263)	(1,140)
U.S. Treasury rebates payable	<u>2,587</u>	<u>(7,704)</u>
 Total adjustments	 <u>(94,191)</u>	 <u>(140,097)</u>
 Net cash used by operating activities	 <u>\$ (97,556)</u>	 <u>\$ (150,968)</u>

See accompanying notes to the financial statements.

VERMONT STUDENT ASSISTANCE CORPORATION,
(A Component Unit of the State of Vermont)

STATEMENTS OF FIDUCIARY NET ASSETS

AGENCY FUNDS

June 30, 2010 and 2009

	Federal Loan Reserve <u>Fund</u>	<u>VHEIP</u>	2010 <u>Total</u>	2009 <u>Total</u>
	(In Thousands)			
<u>ASSETS HELD FOR OTHERS</u>				
Cash and cash equivalents	\$ 15,521	\$ 286	\$ 15,807	\$ 24,763
Investments	-	116,321	116,321	81,882
Investment interest receivable	-	86	86	2
Due from U.S. Department of Education	2,440	-	2,440	1,952
Other assets	<u>20</u>	<u>49</u>	<u>69</u>	<u>88</u>
Total assets	<u>\$17,981</u>	<u>\$116,742</u>	<u>\$134,723</u>	<u>\$108,687</u>
<u>LIABILITIES</u>				
Accounts payable and other liabilities	\$ 1,011	\$ 163	\$ 1,174	\$ 1,072
Note payable	-	-	-	9,540
Federal advances	538	-	538	538
Amounts held on behalf of investors	-	116,579	116,579	82,758
Federal loan reserve funds held for U.S. Department of Education	<u>16,432</u>	<u>-</u>	<u>16,432</u>	<u>14,779</u>
Total liabilities	<u>\$17,981</u>	<u>\$116,742</u>	<u>\$134,723</u>	<u>\$108,687</u>

See accompanying notes to the financial statements.

VERMONT STUDENT ASSISTANCE CORPORATION
(A Component Unit of the State of Vermont)

NOTES TO FINANCIAL STATEMENTS

June 30, 2010 and 2009

(Dollars in Thousands)

1. Authorizing Legislation

The Vermont Student Assistance Corporation (VSAC) was created as a public nonprofit corporation by an act of the General Assembly of the State of Vermont in accordance with the provisions of the *Higher Education Act of 1965*, as amended (the Act). The purpose of VSAC is to provide opportunities for Vermont residents to pursue postsecondary education by awarding grants and guaranteeing, making, financing, and servicing loans to students. VSAC also administers scholarships, and outreach services to students seeking postsecondary education. In addition, VSAC manages the Vermont Higher Education Investment Plan (VHEIP).

Pursuant to Vermont statutes, VSAC is responsible for the administration of the Loan Finance Program. Under this program, VSAC originates, purchases, services and consolidates education loans. The majority of education loans are financed through the issuance of limited obligation bonds or credit facilities and are guaranteed by VSAC as a guarantor and reinsured by the U.S. Department of Education (DE) through the Federal Family Education Loan (FFEL) Program. In March 2010, Congress passed the *Student Aid and Fiscal Responsibility Act* which had the effect of ending new FFEL loan originations after June 30, 2010. The bonds, notes and credit facilities outstanding are payable primarily from interest and principal repayments on the financed loans as specified in the underlying resolutions authorizing the sale of the bonds and notes. The bonds and notes are not a general obligation of VSAC or an obligation of the State of Vermont or any of its political subdivisions.

For financial reporting purposes, VSAC is considered a component unit of the State of Vermont and is included as part of the State's financial reporting entity. VSAC's relationship with the State of Vermont primarily consists of an annual appropriation designated for grant aid to Vermont students. Additionally, VSAC is permitted to issue bonds using Vermont tax-exempt private activity bond cap.

The Vermont Student Development Fund, Inc. (the Fund), a separate nonprofit 501(c)(3) corporation, was established in November of 2000. The primary purpose of the Fund is to receive, hold and manage securities, cash or other property whether real, personal or mixed, acquired by bequest, devise, gift, purchase or loan. These assets are used primarily for scholarships and other financial assistance to benefit qualified individuals seeking a postsecondary education. The Fund provides a financial benefit to VSAC, and its Board of Directors is the same as the VSAC Board of Directors, therefore, it is considered a component unit of VSAC and is included in the totals on the financial statements.

2. Summary of Significant Accounting Policies

Basis of Accounting

VSAC follows the accrual basis of accounting whereby revenues are recorded when earned and expenses are recorded when obligation for payment is incurred.

VERMONT STUDENT ASSISTANCE CORPORATION
(A Component Unit of the State of Vermont)

NOTES TO FINANCIAL STATEMENTS

June 30, 2010 and 2009

(Dollars in Thousands)

2. Summary of Significant Accounting Policies (Continued)

As permitted by Governmental Accounting Standards Board (GASB) Statement No. 20, *Accounting and Financial Reporting for Proprietary Funds and Other Governmental Activities that Use Proprietary Fund Accounting*, VSAC applies all applicable GASB pronouncements as well as all Financial Accounting Standards Board (FASB) pronouncements issued on or before November 30, 1989, to the extent these pronouncements do not conflict with GASB pronouncements.

The financial statements are prepared in accordance with Governmental Accounting Standards Board Statements No. 34, *Basic Financial Statements – and Management’s Discussion and Analysis – for State and Local Governments*, No. 37, *Basic Financial Statements – and Management’s Discussion and Analysis – for State and Local Governments: Omnibus – an amendment of GASB Statements No. 21 and 34*, and No. 38, *Certain Financial Statement Note Disclosures*. VSAC reports as a business-type activity, as defined, in GASB No. 34.

Restrictions on Net Assets

The restricted net assets of VSAC are restricted by the credit resolutions, state statutes, donor restrictions, or various Federal regulations and program agreements and are restricted for the origination of student loans, payment of debt service on bonds and notes payable, and grant and scholarship activities. Financial activities and resulting account balances which are not so restricted are presented in the Statements of Net Assets as unrestricted net assets. VSAC’s unrestricted net assets are generally reserved for educational assistance purposes.

Management Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires VSAC management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. The most significant estimates utilized in the preparation of the financial statements of VSAC relate to the allowance for losses on student loans and the U.S. Treasury rebates payable.

Student Loans

Student loans consist of guaranteed and nonguaranteed loans made to undergraduate, graduate, or professional students, and parents of students attending eligible postsecondary educational institutions. Student loans also include consolidation loans which are loans to eligible students that refinance existing student loans.

VERMONT STUDENT ASSISTANCE CORPORATION
(A Component Unit of the State of Vermont)

NOTES TO FINANCIAL STATEMENTS

June 30, 2010 and 2009

(Dollars in Thousands)

2. Summary of Significant Accounting Policies (Continued)

Student loans are stated at their unpaid principal balance net of allowances for loan losses and deferred loan origination fees, net of costs. Loan origination fees received and fees paid by the Corporation on behalf of borrowers are deferred and amortized over the estimated life of the loan using a method that approximates the level yield method.

Allowance for Loan Losses

VSAC issues loans that are either guaranteed by VSAC, as guarantor under the FFEL Program, or that carry no guarantee against default. Loans not guaranteed represent the greatest loss exposure for VSAC and make up the majority of management's loan loss allowance. The amount of the allowance, which is established through a provision for losses on student loans charged to expense, is based on management's estimation of the probable losses within the portfolio. Primary considerations in establishing the allowance are the amounts of loans in the portfolio, loss rate, delinquencies, current economic conditions and historical loss experience. The loss exposure for nonguaranteed loans is 100 percent of estimated defaults. For guaranteed loans, the loss exposures are either 2 percent or 3 percent of estimated defaults based on the origination date of the loan.

Operating Revenue and Expenses

Operating revenues include interest earned on student loans and investments, fees received from providing services, state appropriations, grant and scholarship revenue. Operating expenses include interest on bonds, the costs of providing services and operating all programs, and grant and scholarship awards.

Cash Equivalents

VSAC considers all highly liquid investments with original maturities of three months or less to be cash equivalents. Cash equivalents include funds held in an institutional money market fund account.

Investments

Investments are carried at fair value in accordance with GASB Statement No. 31, *Accounting and Financial Reporting for Certain Investments and for External Investment Pools*.

VSAC invests in various investment securities. Investment securities are exposed to various risks, such as interest rate, market and credit risks. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the values of investment securities will occur in the near term and that such changes could materially affect the amounts reported in the financial statements.

VERMONT STUDENT ASSISTANCE CORPORATION
(A Component Unit of the State of Vermont)

NOTES TO FINANCIAL STATEMENTS

June 30, 2010 and 2009

(Dollars in Thousands)

2. Summary of Significant Accounting Policies (Continued)

Capital Assets

Capital assets are stated at historical cost. Depreciation of capital assets that are placed in service is calculated using the straight-line method over the estimated useful lives of the assets. Capital asset acquisitions that equal or exceed \$2.5 are capitalized.

Bond Issuance Costs

Costs of bond issuances, which are comprised of underwriters' fees, legal fees and other related financing costs, are deferred and amortized over the lives of the respective bond issues using the straight-line method.

Bond Discount and Deferred Loss on Refunding

Bond discounts are amortized using a method which approximates the level yield method over the life of the bonds. Any unamortized deferred loss related to refunded bonds is deferred and amortized over the life of the original or refunded bonds, whichever is shorter.

Grants

Unrestricted grants are recorded as revenue when received. Restricted grants are recorded as revenue upon compliance with the restrictions. Amounts received for grant programs that are restricted are recorded in deferred revenue until they become unrestricted.

FFEL Program Support

VSAC receives a percentage of the amounts collected on defaulted loans, an origination fee, a portfolio maintenance fee and a default aversion fee from DE as its primary support for the administration of the FFEL Program. These fees are recorded as guarantee agency administrative revenues when earned, as the services are provided.

Compensated Absences

Employees may accumulate, subject to certain limitations, unused vacation earned and upon retirement, termination or death, may be compensated for certain amounts at their then current rates of pay. The amount of vacation recognized as expense is the amount earned and this obligation is accrued.

Income Tax Status

VSAC is exempt from Federal and state income taxes under Section 115 of the Internal Revenue Code and, accordingly, no provision for income taxes has been made in the accompanying financial statements.

VERMONT STUDENT ASSISTANCE CORPORATION

(A Component Unit of the State of Vermont)

NOTES TO FINANCIAL STATEMENTS

June 30, 2010 and 2009

(Dollars in Thousands)

3. **Cash, Cash Equivalents and Investments**

VSAC's deposit and investment policy complies with the underlying bond resolution requirements. In accordance with those bond resolutions, all deposits and investments meet the requirements and approval of the letter of credit and bond insurance providers. Additionally, such requirements mandate specific classes of investment vehicles including: bank time deposits, certificates of deposit, direct obligations of the United States of America unconditionally guaranteed by the United States of America, indebtedness issued by certain Federal agencies, collateralized repurchase agreements secured by obligations of the United States of America with collateral held by or at the direction of the trustee, guaranteed investment contracts with banks or bank holding companies, commercial paper and open ended investment funds. Funds not related to the various bond resolutions may also be invested in domestic equities or corporate bonds.

Cash and Cash Equivalents

The carrying amounts which represent both cost and fair value of cash and cash equivalents as of June 30, 2010 and 2009 are presented below:

	<u>2010</u>	<u>2009</u>
Cash and repurchase agreements	\$ 19,992	\$ 25,816
Money market accounts	<u>118,950</u>	<u>98,908</u>
	<u>\$138,942</u>	<u>\$124,724</u>

At June 30, 2010 and 2009, cash and repurchase agreements are comprised of various commercial bank accounts. The bank balances at June 30, 2010 were \$20,187 and the bank balances at June 30, 2009 were \$34,261. The difference between the net bank balances and the amounts recorded on the financial statements is outstanding checks and deposits in transit. Additionally, \$20,187 and \$34,261 of the bank balances at June 30, 2010 and 2009, respectively, were covered by Federal depository insurance or collateralized by repurchase agreements for which the securities are held by the bank's trustee in VSAC's name. No bank balances at June 30, 2010 and 2009 were uninsured or uncollateralized.

At June 30, 2010 and 2009, the money market accounts are primarily invested in the Federated Prime Cash Obligations Fund. The Fund objective is to provide current income consistent with stability of principal and liquidity. The Prime Cash Obligations Fund invests primarily in a portfolio of short-term, high quality fixed income securities insured by banks, corporations and the U.S. Government. The underlying assets are not held in the name of VSAC.

A significant portion of cash and cash equivalents are limited to their use for the repayment of bond and note obligations, and to satisfy certain reserve requirements specified by the bond and note indentures.

VERMONT STUDENT ASSISTANCE CORPORATION
(A Component Unit of the State of Vermont)

NOTES TO FINANCIAL STATEMENTS

June 30, 2010 and 2009

(Dollars in Thousands)

3. Cash, Cash Equivalents and Investments (Continued)

Investments

VSAC held the following investments at June 30, 2010 and 2009:

	<u>2010</u>		<u>2009</u>	
	<u>Cost</u>	<u>Fair Value</u>	<u>Cost</u>	<u>Fair Value</u>
Domestic equities	\$ 1,858	\$ 1,806	\$ 1,823	\$ 1,602
Corporate bonds	341	352	386	395
Government bonds	582	600	333	340
Mutual funds	<u>—</u>	<u>—</u>	<u>23</u>	<u>23</u>
	<u>\$ 2,781</u>	<u>\$ 2,758</u>	<u>\$ 2,565</u>	<u>\$ 2,360</u>

At June 30, 2010, the ratings for investments in debt securities are summarized as follows:

<u>Investment</u>		<u>Maturities</u>	<u>Fair Value</u>	<u>Standard & Poor's Rating</u>
Corporate bonds:				
Bank of America	5.750%	12/01/2017	26	A
Conoco Funding Company	6.350%	10/15/2011	37	A
General Dynamics	4.500%	08/15/2010	25	A
General Electric Capital Corporation	4.875%	10/21/2010	25	AA+
JP Morgan Chase & Company	6.000%	01/15/2018	22	A+
Occidental Petroleum	6.750%	01/15/2012	27	A
Pepsico Inc	5.150%	05/15/2012	43	A-
SBC Communications	5.300%	11/15/2010	26	A
SBC Communications	5.100%	09/15/2014	28	A
United Tech Corp	6.100%	05/15/2012	49	A
Wal-Mart Stores	4.550%	05/01/2013	<u>44</u>	AA
			<u>352</u>	

VERMONT STUDENT ASSISTANCE CORPORATION
(A Component Unit of the State of Vermont)

NOTES TO FINANCIAL STATEMENTS

June 30, 2010 and 2009

(Dollars in Thousands)

3. Cash, Cash Equivalents and Investments (Continued)

<u>Investment</u>		<u>Maturities</u>	<u>Fair Value</u>	<u>Standard & Poor's Rating</u>
Government bonds:				
Fed Home Ln Mtg	5.000%	01/31/2014	39	AAA
Fed Home Ln Mtg	4.750%	11/17/2015	23	AAA
FNMA	5.375%	06/12/2017	41	AAA
Tenn Valley Auth	5.625%	01/18/2011	26	AAA
U.S. Treasury Bonds	5.750%	08/15/2010	25	N/A
U.S. Treasury Note	0.875%	02/29/2012	90	N/A
U.S. Treasury Note	4.000%	02/15/2014	44	N/A
U.S. Treasury Note	4.875%	08/15/2016	46	N/A
U.S. Treasury Note	4.750%	08/15/2017	40	N/A
U.S. Treasury Bonds	4.250%	11/15/2014	56	N/A
U.S. Treasury Note	3.125%	05/15/2019	20	N/A
Quebec Prov	6.125%	01/22/2011	26	A+
Ontario Prov Cda	5.000%	10/18/2011	26	AA-
Ontario Prov Cda	4.500%	02/03/2015	27	AA-
I Shares TR US Tips Bond Fund	var	N/A	25	N/A
Vanguard GNMA Fund #36	var	N/A	<u>46</u>	AAA
			<u>600</u>	

Interest Rate Risk: Through its investment policy, VSAC manages its interest rate risk by establishing a target range of 10% to 55% of its investments in fixed rate securities.

Credit Risk: VSAC minimizes its credit risk by requiring marketable bonds, debentures, notes, or instruments to be rated BBB or better by Standard and Poor's and Baa or better by Moody's Investors Service.

Concentration of Credit Risk: VSAC places no limit on the amount of investments in any one issuer. However, VSAC's investment manager is currently instructed to invest approximately 70% of the total portfolio in equity issues, balanced between growth and value styles, biased toward large and mid-cap. As of June 30, 2010 and 2009, 13% and 6%, respectively, of VSAC's investments were invested in U.S. Treasuries. No other single issuer represented more than 5% of VSAC's investments at either June 30, 2010 or 2009

Custodial Credit Risk

All of the investments are held by VSAC's agent in VSAC's name.

VERMONT STUDENT ASSISTANCE CORPORATION
(A Component Unit of the State of Vermont)

NOTES TO FINANCIAL STATEMENTS

June 30, 2010 and 2009

(Dollars in Thousands)

4. Student Loans Receivable

At June 30, 2010, VSAC held student loans with interest rates ranging from 1.57% to 12.00%; the majority are insured by DE and the U.S. Department of Health and Human Services. There are certain student loans that are not guaranteed. Most of VSAC's borrowers are located in the New England states.

Student loans are classified as being in "interim" status during the period from the date the loan is made until a student is out of school either for six or nine months. Subsequent to this period, student loans are classified as being in "repayment" status. "Deferral" status is a period during the life of the loan when repayment is suspended for authorized purposes.

Student loans receivable as of June 30, 2010 and 2009 are summarized as follows:

	<u>2010</u>	<u>2009</u>
Status:		
Interim status	\$ 490,061	\$ 480,162
Deferral status	401,011	391,285
Repayment status	1,510,173	1,399,928
Less: Allowance for loan losses	(34,338)	(33,765)
Deferred origination fees, net	(4,123)	(4,650)
Plus: Deferred fees paid on borrowers behalf	<u>8,276</u>	<u>8,553</u>
 Total student loans receivable	 2,371,060	 2,241,513
Less: noncurrent student loans receivable	<u>2,196,679</u>	<u>2,076,298</u>
 Current student loans receivable	 <u>\$ 174,381</u>	 <u>\$ 165,215</u>
 Guarantee type:		
U.S. Department of Education	\$2,059,693	\$1,932,464
U.S. Department of Health and Human Services	7,676	9,054
Other – Guaranteed	38,948	40,995
Nonguaranteed	294,928	288,862
Less: Allowance for loan losses	(34,338)	(33,765)
Deferred origination fees, net	(4,123)	(4,650)
Plus: Deferred fees paid on borrowers behalf	<u>8,276</u>	<u>8,553</u>
 Total student loans receivable	 2,371,060	 2,241,513
Less: noncurrent student loans receivable	<u>2,196,679</u>	<u>2,076,298</u>
 Current student loans receivable	 <u>\$ 174,381</u>	 <u>\$ 165,215</u>

VERMONT STUDENT ASSISTANCE CORPORATION
(A Component Unit of the State of Vermont)

NOTES TO FINANCIAL STATEMENTS

June 30, 2010 and 2009

(Dollars in Thousands)

4. Student Loans Receivable (Continued)

\$2,392,554 and \$2,132,309 of student loans were pledged to the repayment of bonds and notes as of June 30, 2010 and 2009, respectively.

Transactions in the allowance for loan losses for the years ended June 30, 2010 and 2009 were as follows:

	<u>2010</u>	<u>2009</u>
Balance July 1	\$ 33,765	\$29,822
Net loans charged off	(11,837)	(8,846)
Provision for losses on student loans	<u>12,410</u>	<u>12,789</u>
Balance June 30	\$ <u>34,338</u>	\$ <u>33,765</u>

The allowance for loan losses represents management's estimate of probable losses on student loans. Management uses the amounts of loans in the portfolio, loss rate, delinquencies, current economic conditions, and historical loss experience. Should any of these factors change significantly from those currently used by management, the estimate will change.

5. Net Assets Held for the U.S. Department of Education

Under the Higher Education Act Amendments of 1998, all assets related to the FFEL Program guaranty functions were transferred to the Federal Loan Reserve Fund on October 1, 1998. The Federal Loan Reserve Fund is administered by VSAC on behalf of DE and is the property of the Federal government. VSAC also established the Guarantee Agency Operating Fund on October 1, 1998, in accordance with the Higher Education Act Amendments of 1998. The Guarantee Agency Operating Fund, which is included within the Statements of Net Assets, is the property of VSAC and is used to account for the activities under the FFEL Program that fall outside of the Federal Loan Reserve Fund.

Changes in Federal loan reserve funds held for DE for the years ended June 30, 2010 and 2009 were as follows:

	<u>2010</u>	<u>2009</u>
<i>Additions:</i>		
Reimbursement from DE on default loan purchases	\$30,635	\$33,080
Default loan collections	164	133
Loan administrative fees	3,114	3,077
Investment income	36	105
Other, net	<u>971</u>	<u>—</u>
Total additions	34,920	36,395

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5. Net Assets Held for the U.S. Department of Education (Continued)

	<u>2010</u>	<u>2009</u>
<i>Deductions:</i>		
Purchases of defaulted loans from lenders	\$32,551	\$33,605
Default aversion fee paid	717	731
Other, net	<u>—</u>	<u>646</u>
Total deductions	33,267	34,982
Federal loan reserve funds held, at beginning of year	<u>14,779</u>	<u>13,366</u>
Federal loan reserve funds held, at end of year	<u>\$16,432</u>	<u>\$14,779</u>

To provide security and liquidity against potential defaults, VSAC is required to maintain reserves as specified by Title 16, Vermont Statutes Annotated §2864, Section 422 of Act 20 United States Code 1072, and under various agreements with the bond liquidity and credit enhancement providers. The Higher Education Act Amendments of 1998 require VSAC to maintain reserves equal to 0.25% of student loans guaranteed. During 2010 and 2009, VSAC maintained sufficient reserves to fully comply with these requirements.

Total outstanding loans issued under the FFEL Program were \$2,059,693 and \$1,932,464 at June 30, 2010 and 2009, respectively. Defaults on FFEL Program loan guarantees are paid by DE through the Federal Loan Reserve Fund.

6. Net Assets Held for the Vermont Higher Education Investment Plan (VHEIP)

VHEIP was established by the Vermont Legislature in April 1998. VHEIP encourages Vermont residents to save for college or other post-secondary education through tax favorable investments. The program has been designed to comply with the requirements for treatment as a “Qualified Tuition Program” under Section 529 of the Internal Revenue Code. There are six plans available: the Managed Allocation Option, the Diversified Equity Option, the Equity Index Option, the Balanced Option, the Fixed Income Option and the Principal Plus Interest Option. All Options are managed by TFI. TFI is part of TIAA-CREF, a New York-based financial services organization. Funds in the Managed Allocation Option are directed into special investment portfolios based on the age of the beneficiary. Funds in the Diversified Equity and Index Options are not age based and remain 100% in equity investments. Funds in the Balanced Option are invested in both equity and income investments. Funds in the Fixed Income Option are invested in bond funds. Funds in the Principal Plus Interest Option are invested under a Funding Agreement between TIAA-CREF and VSAC, and the principal and return are guaranteed by TIAA-CREF. Investments in the other investment options are not guaranteed.

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6. Net Assets Held for the Vermont Higher Education Investment Plan (VHEIP) (Continued)

The changes in assets held on behalf of investors for the years ended June 30, 2010 and 2009 were as follows:

	<u>2010</u>	<u>2009</u>
<i>Additions:</i>		
Investment income	\$ 1,922	\$ 1,912
Net realized and unrealized gains	7,887	-
Student loan interest income	-	303
Net participant subscriptions/redemptions	<u>24,646</u>	<u>9,840</u>
Total additions	34,455	12,055
<i>Deductions:</i>		
Operational expenses	634	82
Net realized and unrealized losses	<u>-</u>	<u>14,023</u>
Total deductions	<u>634</u>	<u>14,105</u>
Net increase (decrease) in assets held on behalf of investors	33,821	(2,050)
Assets held on behalf of investors, at beginning of year	<u>82,758</u>	<u>84,808</u>
Assets held on behalf of investors, at end of year	<u>\$116,579</u>	<u>\$ 82,758</u>

7. Capital Assets

A summary of capital assets activity for the years ended June 30, 2010 and 2009, were as follows:

	<u>Estimated Lives</u>	Balance July 1, 2008	Net Acqui- sitions	Balance June 30, 2009	Net Acqui- sitions (Disposals)	Balance June 30, 2010
Land	-	\$ 3,150	\$ -	\$ 3,150	\$ -	\$ 3,150
Furniture and equipment	3 - 15 Years	7,877	262	8,139	42	8,181
Software	3 - 5 Years	1,865	85	1,950	(373)	1,577
Building	5 - 30 Years	<u>16,711</u>	<u>54</u>	<u>16,765</u>	<u>-</u>	<u>16,765</u>
		29,603	401	30,004	(331)	29,673
Less accumulated depreciation		<u>7,316</u>	<u>1,378</u>	<u>8,694</u>	<u>1,345</u>	<u>10,039</u>
Capital assets, net		22,287	\$ <u>(977)</u>	21,310	\$ <u>(1,676)</u>	19,634
Less bonds payable, net of bond discount		<u>(19,812)</u>		<u>(19,046)</u>		<u>(18,256)</u>
Net investment in property and equipment		<u>\$ 2,475</u>		<u>\$ 2,264</u>		<u>\$ 1,378</u>

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7. Capital Assets (Continued)

Depreciation charged to operations for the years ended June 30, 2010 and 2009 was \$1,359 and \$1,378, respectively.

In fiscal year 2010, VSAC completed and placed into service a software system for which certain project modules were eliminated from the final software solution. VSAC has recognized a loss on the disposal of these project modules of \$535 which is included in other income (loss) on the statements of revenues, expenses and changes in net assets.

8. Bonds and Notes Payable

VSAC has issued the following bonds and notes at June 30, 2010 and 2009.

	<u>2010</u>	<u>2009</u>
<i>Bonds Payable:</i>		
<i>Bonds Payable which were issued to finance the origination of student loans:</i>		
1995 Series A, B, C and D, dated June 29, 1995; comprised of auction rate bonds maturing December 2025; interest is reset every 35 days and payable semi-annually at rates which ranged from 0.64% to 1.06% during fiscal year 2010 (0.82% to 0.92% at June 30, 2010).	\$ 72,000	\$ 72,000
1996 Series F, G, H and I, dated May 22, 1996; comprised of auction rate bonds maturing December 2036; interest is reset every 35 days and payable semi-annually at rates which ranged from 0.66% to 1.02% during fiscal year 2010 (0.80% to 0.92% at June 30, 2010).	72,550	75,000
1998 Series K-O, dated June 24, 1998; comprised of auction rate bonds maturing December 2032; interest is reset every 35 days and payable semi-annually at rates which ranged from 0.56% to 0.928% during fiscal year 2010 (0.70% to 0.805% at June 30, 2010).	123,750	123,750
2000 Series R, S, T and U, dated May 31, 2000; comprised of auction rate bonds maturing December 2034. Interest is reset every 35 days and payable semi-annually at rates which ranged from 0.578% to 0.893% during fiscal year 2010 (0.718% to 0.805% at June 30, 2010).	112,300	122,550
2001 Series V, W and Z dated June 27, 2001; comprised of auction rate bonds maturing December 2035. Interest is reset every 35 days for Series V and W, and every 7 days for Series Z. Interest is payable semi-annually at rates which ranged from 0.56% to 0.928% during fiscal year 2010 (0.718% to 0.868% at June 30, 2010).	84,750	84,750
2001 Series X, Y and AA dated June 27, 2001; comprised of auction rate bonds maturing December 2036; interest is reset, and payable, every 28 days for Series X and Y, and every 7 days for Series AA. Interest rates ranged from 0.00% to 17.972% during fiscal year 2010 (0.00% to 0.864% at June 30, 2010).	75,350	80,000

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8. Bonds and Notes Payable (Continued)

	<u>2010</u>	<u>2009</u>
2002 Series BB, CC and DD dated October 8, 2002; comprised of auction rate bonds maturing December 2036. Interest is reset every 35 days and payable semi-annually at rates which ranged from 0.64% to 1.06% during fiscal year 2010 (0.86% to 0.92% at June 30, 2010).	\$ 112,500	\$ 112,500
2003 Series FF, GG, HH and LL dated May 30, 2003; comprised of auction rate bonds with maturity dates ranging from June 2009 through December 2015; interest is reset every 35 days and payable semi-annually at rates which ranged from 0.64% to 1.06% during fiscal year 2010 (0.80% to 0.92% at June 30, 2010).	164,900	165,000
2003 Series II, JJ and KK dated May 30, 2003; comprised of auction rate bonds maturing December 2037; interest is reset every 35 days and payable semi-annually at rates which ranged from 0.64% to 1.00% during fiscal year 2010 (0.82% to 0.92% at June 30, 2010).	130,800	150,000
2004 Series MM dated June 3, 2004; comprised of auction rate bonds maturing December 2038; interest is reset every 35 days and payable semi-annually at rates which ranged from 0.40% to 0.66% during fiscal year 2010 (0.62% at June 30, 2010).	74,700	74,700
2004 Series NN and PP dated June 3, 2004; comprised of auction rate bonds maturing December 2038; interest is reset every 35 days and payable semi-annually at rates which ranged from 0.36% to 0.66% during fiscal year 2010 (0.60% at June 30, 2010).	120,750	134,500
2004 Series OO dated June 3, 2004; comprised of auction rate bonds maturing December 2038; interest is reset and payable every 28 days at rates which ranged from 0.00% to 16.740% during fiscal year 2010 (0.00% at June 30, 2010).	39,650	65,800
2005 Series RR/SS dated June 21, 2005; comprised of auction rate bonds maturing December 2039; interest is reset and payable every 28 days at rates which ranged from 0.00% to 16.936% during fiscal year 2010 (0.00% at June 30, 2010).	42,375	119,600
2006 Series TT-VV dated July 12, 2006; comprised of auction rate bonds maturing December 2040; interest is reset every 35 days for the Series TT and UU and every 7 days for the Series VV. Interest is payable semi-annually at rates which ranged from 0.34% to 0.76% during fiscal year 2010 (0.50% to 0.62% at June 30, 2010).	103,925	115,500
2007 Series WW/XX dated June 19, 2007; comprised of auction rate bonds maturing December 2041; interest is reset every 35 days and payable semi-annually at rates which ranged from 0.34% to 0.76% during fiscal year 2010 (0.50% at June 30, 2010).	138,800	138,900
2007 Series YY dated December 7, 2007; comprised of auction rate bonds maturing December 2041; interest is reset and payable every 7 days at rates which ranged from 0.00% to 17.523% during fiscal year 2010 (0.00% at June 30, 2010).	88,925	91,100

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8. Bonds and Notes Payable (Continued)

	<u>2010</u>	<u>2009</u>
2008 Series A-1 dated July 1, 2008; comprised of variable rate demand bonds maturing December 2042; interest is reset every 7 days and payable semi-annually at rates which ranged from 2.60% to 2.95% during fiscal year 2010.	\$ —	\$ 113,050
2008 Series B-1 dated June 26, 2008; comprised of variable rate demand bonds maturing December 2039; interest is reset every 7 days and payable semi-annually at rates which ranged from 0.19% to 0.50% during fiscal year 2010 (0.32% at June 30, 2010).	120,385	120,385
2008 Series C-1 and C-2 dated September 1, 2008; comprised of variable rate demand bonds maturing December 2040; interest is reset every 7 days and payable semi-annually at rates which ranged from 0.19% to 0.58% during fiscal year 2010 (0.30% to 0.34% at June 30, 2010).	200,000	200,000
<i><u>Other Bonds Payable:</u></i>		
2003 General Obligation bond dated December 9, 2003, with a final maturity date of March 1, 2034, interest rates are fixed ranging from 2.00% to 5.00% payable semi-annually.	18,375	19,170
<i><u>Notes Payable:</u></i>		
Amended Line of Credit dated June 23, 2009; maximum borrowing capacity of \$180,000; Variable interest rate is reset monthly and interest is payable monthly at an initial rate of 3.00%; Expiration date of June 30, 2010.	—	130,000
Note Payable under the ECASLA Asset Backed Commercial Paper Conduit (ABCP) program dated June 30, 2009. A variable rate is calculated monthly by the Conduit Manager and Administrator which ranged from 0.516% to 0.792%; (0.67% at June 30, 2010) maturing September 30, 2014	210,900	—
Note Payable under the ECASLA Participation program dated June 15, 2009. A variable rate is calculated quarterly by the Department of Education which ranged from 0.71% to 0.91%;(0.71% at June 30, 2010) maturing September 30, 2010.	<u>306,086</u>	<u>—</u>
Total bonds and notes payable	2,413,771	2,308,255
Bond discount, net	(119)	(124)
Deferred loss on refunding, net	<u>(391)</u>	<u>(586)</u>
Total bonds and notes	2,413,261	2,307,545
Less: current portion bonds and notes	<u>306,906</u>	<u>243,845</u>
Noncurrent portion of bonds and notes	<u>\$2,106,355</u>	<u>\$2,063,700</u>

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8. Bonds and Notes Payable (Continued)

All bonds and notes, except the 2003 General Obligation bonds, are limited obligations of VSAC and are secured, as provided in the underlying bond resolutions, by an assignment and pledge to the Trustee of all VSAC's rights, title and interest in student loans; and revenues derived thereon and the guarantee thereof, including the insurance of certain student loans by DE. In addition, a significant portion of cash and cash equivalents (including debt service reserve accounts which may be used to replenish any deficiency in funds required to pay principal and interest due on the bonds) are held in trust to secure the bonds, except the 2003 General Obligation bonds.

In 2010 and 2009, due to ongoing disruptions in the capital markets, the interest rates paid on auction bonds fluctuated significantly due to failed auction formulae. These rates varied from as low as 0% to as high as 18% over 2010 and 2009. This variability is tied to the variable indices in the failed auction formula and the maximum rates defined in the bond indentures.

The 1995 Series A-D, 1996 Series F-I, 1998 Series K-N, 2000 Series R-U, 2001 Series V-AA, 2002 Series BB-DD, 2003 Series FF-LL, 2004 Series MM-OO, 2005 Series RR-SS, 2006 TT-VV, and the 2007 WW-YY bonds are secured for credit-worthiness by AMBAC Assurance Corporation. The 2003 General Obligation bonds and the 1998 Series O bonds payable have no credit support. The 2008 Series B-1 bonds have liquidity support by a Standby Bond Purchase Agreement issued by the Bank of New York. The 2008 Series A-1 bonds had liquidity support from a Letter of Credit Reimbursement Agreement issued by KeyBank National Association. The 2008 Series C-1 and C-2 bonds have liquidity support from a Standby Bond Purchase Agreement issued by Lloyds TSB Bank plc.

The ECASLA Participation note is a short term obligation to the Department of Education and has no other credit or liquidity support. The ECASLA ABCP Conduit note has liquidity support from a Put Agreement between the Department of Education, the Conduit (Straight-A Funding LLC) and the Conduit Administrator (Bank of New York-Mellon).

All bonds and notes, except the 2003 General Obligation bonds, are subject to redemption prior to maturity at the principal amounts outstanding plus accrued interest at date of redemption. At June 30, 2010, all bonds authorized under the underlying bond resolutions have been issued.

Proceeds from issuance of the bonds and notes payable, except the 2003 General Obligation bonds, and all revenues thereon are held in trust and are restricted as follows: to repurchase bonds; finance student loans; pay interest on the bonds; maintain required reserves; and pay reasonable and necessary program expenses.

The 2003 General Obligation bonds are payable from available revenues of VSAC. The bonds were issued for the purpose of financing the acquisition of land, construction, renovation, and equipment outfitting of a new corporate headquarters for VSAC.

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8. Bonds and Notes Payable (Continued)

During 2010, VSAC retired \$167,625 of various bonds for \$140,491. VSAC realized a gain of \$27,134.

The debt service requirements, which are based on the interest rates at June 30, 2010, through 2015 and in five-year increments thereafter to maturity for VSAC, are as follows:

<u>Year ending June 30,</u>	<u>Principal</u>	<u>Interest</u>	<u>Total</u>
FY11	\$ 306,906	\$ 15,960	\$ 322,866
FY12	40,435	15,741	56,176
FY13	25,450	15,331	40,781
FY14	465	15,229	15,694
FY15	261,290	14,908	276,198
FY16 – 20	52,840	71,429	124,269
FY21 – 25	3,630	70,475	74,105
FY26 – 30	100,635	66,647	167,282
FY31 – 35	331,910	61,816	393,726
FY36 – 40	898,810	35,439	934,249
FY41 – 43	<u>391,400</u>	<u>4,013</u>	<u>395,413</u>
Total	<u>\$2,413,771</u>	<u>\$386,988</u>	<u>\$2,800,759</u>

The actual maturities and interest may differ due to changes in interest rates or other factors.

The following summarizes the debt activity for VSAC for the years ended June 30, 2010 and 2009:

	<u>2010</u>	<u>2009</u>
Balance at beginning of year	\$2,307,545	\$2,065,965
Issuance	670,782	443,050
Redemptions and refundings	(565,266)	(201,670)
Accretion of discount	<u>200</u>	<u>200</u>
Balance at end of year	<u>\$2,413,261</u>	<u>\$2,307,545</u>

9. U.S. Treasury Rebates Payable

The bonds issued by VSAC are subject to Internal Revenue Service (IRS) regulations which limit the amount of income which may be earned on certain cash equivalents, investments and student loans acquired with bond proceeds. Any excess earnings are to be refunded to the U.S. Treasury. VSAC has estimated that there are U.S. Treasury rebates payable at June 30, 2010 and 2009 of \$20,272 and \$17,686, respectively. VSAC has estimated the current portion to be \$104 and \$462 at June 30, 2010 and 2009, respectively. VSAC refunded to the U.S. Treasury \$146 in excess earnings in 2010. There were no excess earnings refunded in 2009.

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10. Student Loan Interest and Special Allowance Revenues

DE makes quarterly interest subsidy payments on behalf of certain qualified students until the student is required under the provisions of the Act to begin repayment. Repayment on Stafford student loans normally begins within six months after students complete their course of study, leave school or cease to carry at least one-half the normal full-time academic load as determined by the educational institution. Repayment of PLUS, SLS and Consolidation loans normally begins within sixty days from the date of loan disbursement unless a deferment of payments has been granted. In these cases, full repayment of principal and interest would resume at the expiration of the deferment. Interest accrues during this deferment period. HEAL loans enter repayment status nine months after the expiration date of an interim period.

DE provides a special allowance to lenders participating in the Stafford, PLUS, SLS, and Consolidation student loan programs. Special allowance is paid based on a rate that is established quarterly. For loans first disbursed before January 1, 2000, the rate is based on the average rate established in the auction of the thirteen-week U.S. Treasury bills, plus a pre-determined factor, less the interest rate on the loan. For loans first disbursed on or after January 1, 2000, financed with obligations issued after October 1, 1993, the rate is based on the average rate established in the auction of three-month Financial Commercial Paper, plus a pre-determined factor, less the interest rate on the loan. Certain loans made or purchased prior to February 8, 2006 with funds obtained through the issuance of tax-exempt obligations issued before October 1, 1993, are eligible for one-half of the special allowance rate, subject to a minimum return of 9.5%. Loans made or purchased with these obligations on or after February 8, 2006 are eligible for full special allowance and are not subject to a minimum return. Loans made or purchased with funds obtained through the issuance of tax-exempt obligations originally issued after October 1, 1993, are eligible for full special allowance and are not subject to a minimum return.

DE restricts student loan interest revenue for loans first disbursed after April 1, 2006. VSAC is required to return borrower loan interest in excess of the special allowance formulae rates for certain Stafford, PLUS, and Consolidation loans. The return of interest totaled \$56,330 and \$31,136 in 2010 and 2009, respectively, and is reflected as a reduction of interest and fees and student loans in the Statements of Revenues, Expenses and Changes in Net Assets.

11. Endowment Funds

Donors have established a number of endowment funds through the Vermont Student Development Fund, Inc. All endowment funds are restricted to provide scholarship funds to Vermont students. All endowment funds are guided by specific agreements and instructions from donors regarding the uses of earnings and appreciation on invested funds.

On May 5, 2009, the Vermont General Assembly enacted the Uniform Prudent Management of Institutional Funds Act (UPMIFA). In contrast to prior law, UPMIFA addresses in a more explicit and clear manner a fiduciary's ability to spend net appreciation of donor-restricted endowments.

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11. Endowment funds (Continued)

UPMIFA permits a fiduciary to use a more flexible spending standard than under prior law. As with prior law, the intentions of the donor as specifically expressed in a gift instrument will always govern the spending from an endowment fund. UPMIFA also continues to provide that the mere use of the terms “income” or “principal” will not be interpreted to mean that the donor intended to limit the spending from the fund in any particular manner. Unless specifically directed to the contrary, under UPMIFA a fiduciary may expend so much of an endowment fund as an ordinarily prudent person in a like position would spend for the uses, benefits, purposes, and duration for which the endowment fund was established. Under this new rule of prudence, a distinction no longer exists between income and principal, nor is there a need to track historic dollar value. This allows an institution to spend any amount from an endowment fund (whether it was historically categorized as income or principal or whether the fund is above historic dollar value), provided that the spending decision is prudent under the circumstances.

The VSAC Board of Directors has established a total-return spending rate policy, and almost all of the endowment agreements specify this approach. In this approach, the amount of funds that may be expended from an endowment is based on a percentage of the fund’s average historical total value, and may come from the total return on the fund, including interest and dividend earnings, appreciation or original gift value. Total investment return in excess of the established spending rate is considered to be nonexpendable in future periods. The spending rate may be adjusted by the Board of Directors at their discretion. The Board applied this policy in several instances in FY 2010 where donors requested spending of “principal” (i.e., spending that would take a fund below its “historic contributed value”), and with one exception determined that the proposed spending would not be prudent. The exception was for a fund, the gift instrument of which expressly authorized the spending of principal.

At June 30, 2010 and 2009, the total net assets related to endowment funds were \$2,941 and \$2,454, respectively. Expendable restricted net assets totaled \$79 and \$102, respectively. The remaining \$2,862 and \$2,352, respectively, of net assets related to endowment funds were nonexpendable.

12. Restricted Net Assets

Restrictions on net assets are the result of bond resolutions, state statutes, various federal regulations and program agreements, and donor restrictions. Bond resolutions restrict net assets to the origination of student loans and payment of debt service on bonds and notes payable. State statutes and federal regulations and program agreements restrict various net assets to use for specific grant, scholarship and educational activities. Donors have restricted a number of endowment funds for scholarship awards. Restricted net assets as of June 30, 2010 and 2009 are as follows:

	<u>2010</u>	<u>2009</u>
Restricted by bond resolutions	\$94,026	\$71,636
Restricted by Federal or State Statute	1,716	704
Donor restricted for scholarships	<u>2,968</u>	<u>2,476</u>
Total restricted net assets	<u>\$98,710</u>	<u>\$74,816</u>

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13. Retirement Benefits

Full-time employees of VSAC that meet specific eligibility requirements are participants in a retirement annuity plan. This plan is a multi-employer defined contribution plan sponsored by Teachers Insurance and Annuity Association and College Retirement Equities Fund (TIAA-CREF). The payroll for employees covered under the plan for the fiscal year ended June 30, 2010 and 2009 amounted to \$16,913 and \$17,331, respectively; VSAC's total payroll was \$17,064 and \$17,923, respectively. Total contributions by VSAC amounted to \$1,691 and \$1,733 in 2010 and 2009, respectively, which represented 10% of the covered payroll.

In June of 2004 the Governmental Accounting Standards Board issued Statement 45, *Accounting and Financial Reporting by Employers for Postemployment Benefits Other than Pensions*. This statement requires recognition of current period costs related to expected future expenditures for Other Post Employment Benefits (OPEB). VSAC employees who complete 15 years of continuing service and who are not otherwise eligible for Medicare coverage may elect to continue to buy VSAC's health care coverage at COBRA rates. VSAC has determined that this obligation is not material and has not recorded a liability for OPEB at June 30, 2010 and 2009.

14. Contingencies

VSAC participates in various federally funded programs. These programs are subject to financial and compliance audits and resolution of identified questioned costs. The amount, if any, of expenditures which may be disallowed by the granting agency cannot be determined at this time.

VSAC is exposed to various risks of loss related to torts; theft of, damage to and destruction of assets; errors and omissions; injuries to employees; and natural disasters. VSAC manages these risks through a combination of commercial insurance packages purchased in the name of VSAC, and through self insurance programs for medical and dental claims. With respect to its commercial insurance packages, VSAC has not experienced or settled claims resulting from these risks which have exceeded its commercial insurance coverage. In addition, VSAC has purchased stop-loss insurance for its self-insurance programs and has transferred the risk of loss to the commercial insurance carrier.

A summary of the reserve for self-insured medical and dental liabilities included in accounts payable and other liabilities on the statement of net assets for the years ended June 30, 2010 and 2009 is as follows:

	<u>2010</u>	<u>2009</u>
Balance, beginning of year	\$ 407	\$ 403
Claims paid	(3,828)	(3,978)
Accrual for estimated claims	<u>3,757</u>	<u>3,982</u>
Balance, end of year	<u>\$ 336</u>	<u>\$ 407</u>

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14. Contingencies (Continued)

The IRS has conducted an audit of VSAC's Education Loan Revenue Bonds, Series 1998K-O (the Bonds) issued on June 24, 1998 with an aggregate principal amount of \$165,000. As part of the audit of the Bonds, the IRS delivered to VSAC on March 3, 2009 a Notice of Proposed Issue which raised issues regarding (1) VSAC's methodology for tracking student loans acquired with the proceeds of the Bonds and (2) the treatment of the consolidation loan rebate fee paid by VSAC to the Department of Education as a qualified administrative expense. As a result, the IRS asserts that the Bonds are not qualified student loan bonds under Section 144(b)(1)(A) of the Internal Revenue Code (IRC) and that, therefore, interest on the Bonds would not be excludable from gross income of bondholders under Section 103(a) of the IRC. VSAC believes the IRS position is inconsistent with applicable law and practice and that VSAC's methodology and computations with respect to the Bonds are in accordance with the IRC. Accordingly, VSAC is vigorously contesting the IRS assertions. At this time, VSAC is unable to predict the likelihood it will prevail in this matter.

15. Loan Commitments

At June 30, 2010 and 2009, VSAC had commitments to extend credit for student loans of approximately \$1,362 and \$65,672, respectively. Commitments to extend credit are agreements to lend to a borrower as long as there is no violation of any condition established in the commitment agreement. Commitments generally have fixed expiration dates or other termination clauses. VSAC uses the same credit policies in making commitments as it does for student loans receivable.

16. Segment Reporting

VSAC has elected to disclose the activities of VSAC's segments. The segments presented include:

Operations – This segment includes administration, FFELP program guarantor functions, privately-held student loans, and student outreach activities (partially funded by Federal and State grants). VSAC's net investment in property, plant and equipment is reflected in this segment. The fund balance in this segment is considered unrestricted and available for any corporate purpose.

Bond – This segment includes the activities of all VSAC education loan financing instruments, and the related secured assets including bonds and notes payable established under the ECASLA program, and the related secured assets. Accumulated fund balances in this fund are restricted by financing agreements.

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16. Segment Reporting (Continued)

Scholarships – This segment includes all funds designated as scholarships and the related donations, earnings, and disbursements for the various scholarship programs administered by VSAC, including endowments. The fund balance of this segment represents unspent invested amounts in the Vermont Student Development Fund, Inc. (d/b/a the Vermont Scholarship Fund), a permanent endowment.

Grants – This segment reflects the activities of all funds received that are part of certain annual State of Vermont appropriations. These include the incentive grants, Next Generation non-degree grants, and the Vermont Honors Scholarship program. Any carryover fund balance in this segment is the result of ‘attrition’ which is created by eligible students who are unable to utilize the award. These funds remain in the segment and are awarded in the following fiscal year.

VSAC’s segment financial reporting at June 30, 2010:

Condensed Statement of Net Assets

	<u>Oper-</u> <u>ations</u>	<u>Bond</u>	<u>Scholar-</u> <u>ships</u>	<u>Grants</u>	<u>Total</u>
Assets:					
Current assets	\$23,453	\$ 327,269	\$ 9,741	\$ 1,769	\$ 362,232
Capital assets, net	19,634	–	–	–	19,634
Other noncurrent assets	<u>11,768</u>	<u>2,193,941</u>	<u>–</u>	<u>–</u>	<u>2,205,709</u>
Total assets	<u>\$54,855</u>	<u>\$2,521,210</u>	<u>\$9,741</u>	<u>\$ 1,769</u>	<u>\$2,587,575</u>
Liabilities:					
Current liabilities	\$ 4,925	\$ 311,558	\$ 6,773	\$ 53	\$ 323,309
Noncurrent liabilities	17,045	2,109,478	–	–	2,126,523
Interfund (receivable) payable	<u>(6,153)</u>	<u>6,153</u>	<u>–</u>	<u>–</u>	<u>–</u>
Total liabilities	15,817	2,427,189	6,773	53	2,449,832
Net assets:					
Net investment in capital assets	1,378	–	–	–	1,378
Restricted	–	94,026	2,968	1,716	98,710
Unrestricted	<u>37,660</u>	<u>(5)</u>	<u>–</u>	<u>–</u>	<u>37,655</u>
Total net assets	<u>39,038</u>	<u>94,021</u>	<u>2,968</u>	<u>1,716</u>	<u>137,743</u>
Total liabilities and net assets	<u>\$54,855</u>	<u>\$2,521,210</u>	<u>\$9,741</u>	<u>\$ 1,769</u>	<u>\$2,587,575</u>

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16. Segment Reporting (Continued)

Condensed Statement of Revenues and Expenses

	<u>Oper-</u> <u>ations</u>	<u>Bond</u>	<u>Scholar-</u> <u>ships</u>	<u>Grants</u>	<u>Total</u>
Revenues:					
Interest and fees on student loans	\$ (979)	\$ 81,013	\$ —	\$ —	\$ 80,034
Guarantee agency administrative program revenues	7,248	—	—	—	7,248
Vermont state appropriations	—	—	667	21,323	21,990
Federal grants	3,978	—	848	180	5,006
Scholarship and gift income	—	—	4,056	—	4,056
Interest on cash and investments, and other income	<u>609</u>	<u>588</u>	<u>252</u>	<u>—</u>	<u>1,449</u>
Total operating revenues	<u>10,856</u>	<u>81,601</u>	<u>5,823</u>	<u>21,503</u>	<u>119,783</u>
Expenses:					
Operating expenses	7,227	86,516	5,332	20,491	119,566
Depreciation and amortization	<u>1,370</u>	<u>2,212</u>	<u>—</u>	<u>—</u>	<u>3,582</u>
Total expenses	<u>8,597</u>	<u>88,728</u>	<u>5,332</u>	<u>20,491</u>	<u>123,148</u>
Excess (deficiency) of operating revenues over expenses	2,259	(7,127)	491	1,012	(3,365)
Gain on early bond retirement	—	27,134	—	—	27,134
Interfund transfer	<u>(935)</u>	<u>935</u>	<u>—</u>	<u>—</u>	<u>—</u>
Excess (deficiency) of revenues over expenses	<u>1,324</u>	<u>20,942</u>	<u>491</u>	<u>1,012</u>	<u>23,769</u>
Total net assets, beginning of year	<u>37,714</u>	<u>73,079</u>	<u>2,477</u>	<u>704</u>	<u>113,974</u>
Total net assets, end of year	<u>\$39,038</u>	<u>\$ 94,021</u>	<u>\$2,968</u>	<u>\$ 1,716</u>	<u>\$137,743</u>

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16. Segment Reporting (Continued)

Condensed Cash Flow Statement

Cash provided (used) by operating activities	\$ 6,464	\$(104,984)	\$ (13)	\$ 977	\$(97,556)
Cash provided by noncapital financing activities	—	113,208	—	—	113,208
Cash used by capital and related financing activities	(1,924)	—	—	—	(1,924)
Cash provided (used) by investing activities	<u>340</u>	<u>295</u>	<u>(145)</u>	<u>—</u>	<u>490</u>
Net increase (decrease) in cash and cash equivalents	4,880	8,519	(158)	977	14,218
Cash and cash equivalents, beginning of year	<u>15,569</u>	<u>101,338</u>	<u>7,111</u>	<u>706</u>	<u>124,724</u>
Cash and cash equivalents, end of year	<u>\$20,449</u>	<u>\$109,857</u>	<u>\$ 6,953</u>	<u>\$ 1,683</u>	<u>\$138,942</u>

VSAC's segment financial reporting at June 30, 2009:

Condensed Statement of Net Assets

	<u>Oper-</u> <u>ations</u>	<u>Bond</u>	<u>Scholar-</u> <u>ships</u>	<u>Grants</u>	<u>Total</u>
Assets:					
Current assets	\$ 17,394	\$ 316,537	\$ 9,507	\$ 746	\$ 344,184
Capital assets, net	21,310	—	—	—	21,310
Other noncurrent assets	<u>15,187</u>	<u>2,071,716</u>	<u>—</u>	<u>—</u>	<u>2,086,903</u>
Total assets	<u>\$53,891</u>	<u>\$2,388,253</u>	<u>\$ 9,507</u>	<u>\$ 746</u>	<u>\$2,452,397</u>
Liabilities:					
Current liabilities	\$ 5,414	\$ 245,013	\$ 7,030	\$ 42	\$ 257,499
Noncurrent liabilities	17,665	2,063,259	—	—	2,080,924
Interfund (receivable) payable	<u>(6,902)</u>	<u>6,902</u>	<u>—</u>	<u>—</u>	<u>—</u>
Total liabilities	16,177	2,315,174	7,030	42	2,338,423
Net assets:					
Net investment in capital assets	2,264	—	—	—	2,264
Restricted	—	71,635	2,477	704	74,816
Unrestricted	<u>35,450</u>	<u>1,444</u>	<u>—</u>	<u>—</u>	<u>36,894</u>
Total net assets	<u>37,714</u>	<u>73,079</u>	<u>2,477</u>	<u>704</u>	<u>113,974</u>
Total liabilities and net assets	<u>\$53,891</u>	<u>\$2,388,253</u>	<u>\$ 9,507</u>	<u>\$ 746</u>	<u>\$2,452,397</u>

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16. Segment Reporting (Continued)

Condensed Statement of Revenues and Expenses

	<u>Oper-</u> <u>ations</u>	<u>Bond</u>	<u>Scholar-</u> <u>ships</u>	<u>Grants</u>	<u>Total</u>
Revenues:					
Interest and fees on student loans	\$ 375	\$ 105,574	\$ –	\$ –	\$ 105,949
Guarantee agency administrative revenues	6,392	–	–	–	6,392
Vermont state appropriations	–	–	688	18,851	19,539
Federal grants	3,597	–	1,113	173	4,883
Scholarship and gift income	–	–	3,591	–	3,591
Interest on cash and investments, and other income (loss)	<u>452</u>	<u>1,785</u>	<u>(374)</u>	<u>–</u>	<u>1,863</u>
Total operating revenues	10,816	107,359	5,018	19,024	142,217
Expenses:					
Operating expenses	5,931	120,093	5,442	19,301	150,767
Depreciation and amortization	<u>1,389</u>	<u>932</u>	<u>–</u>	<u>–</u>	<u>2,321</u>
Total expenses	<u>7,320</u>	<u>121,025</u>	<u>5,442</u>	<u>19,301</u>	<u>153,088</u>
Excess (deficiency) of revenues over expenses	3,496	(13,666)	(424)	(277)	(10,871)
Interfund transfer	(28,335)	28,335	–	–	–
Total net assets, beginning of year	<u>62,553</u>	<u>58,410</u>	<u>2,901</u>	<u>981</u>	<u>124,845</u>
Total net assets, end of year	<u>\$37,714</u>	<u>\$ 73,079</u>	<u>\$2,477</u>	<u>\$ 704</u>	<u>\$ 113,974</u>

Condensed Cash Flow Statement

Cash provided (used) by operating activities	\$ (2,039)	\$(149,261)	\$ 902	\$ (570)	\$(150,968)
Cash provided by noncapital financing activities	–	184,996	–	–	184,996
Cash used by capital and related financing activities	(2,114)	–	–	–	(2,114)
Cash provided by investing activities	<u>378</u>	<u>1,817</u>	<u>28</u>	<u>–</u>	<u>2,223</u>
Net increase (decrease) in cash and cash equivalents	(3,775)	37,552	930	(570)	34,137
Cash and cash equivalents, beginning of year	<u>19,344</u>	<u>63,786</u>	<u>6,181</u>	<u>1,276</u>	<u>90,587</u>
Cash and cash equivalents, end of year	<u>\$15,569</u>	<u>\$ 101,338</u>	<u>\$ 7,111</u>	<u>\$ 706</u>	<u>\$ 124,724</u>

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17. Subsequent Events

In August 2010 the Company issued its 2010A-1 student loan bonds in a total amount of \$19,000. These are fixed-rate tax-exempt bonds maturing between 2015 and 2030, bearing interest at effective rates ranging from 2.35% to 4.20% and coupons ranging from 3.0% to 5.0%.

In July 2010 the Company sold 2009-2010 academic year FFELP loans under the ECASLA Loan Sale Program totaling \$312,852 to the Department of Education. Total proceeds, including all program reimbursements were \$320,197. The proceeds were used to pay off and close out VSAC's note payable due under the Department of Education's ECASLA Participation program. The outstanding balance due under this program as of June 30, 2010 was \$306,086.